

How did AUTOFAIR HYUNDAI become NH's highest volume new and certified pre-owned dealer? One happy customer at a time. We offer the largest selection, at the most aggressive prices. If it doesn't stand tall, we don't sell it, period. With over three hundred pre-owned cars and trucks to choose from we have it all. If we don't have what you are looking for, just ask us to go get it for you. We are conveniently located across from the mall of NH.

1477 S Willow Street • Manchester, NH 03103 • 8886059613

## 2012 Kia Soul Base



Exterior Color: Shadow Pearl Metallic  
Mileage: 14,993

Stock #: 527062T  
VIN: KNDJT2A58C7425401

Engine: 1.6L 4 Cylinder Engine  
Transmission:  
Drive Train: FWD

### Equipment:

- Satellite Radio
- CD Player
- Keyless Entry
- Electronic Stability Control
- 4-Wheel Disc Brakes
- Side Head Air Bag
- A/C
- Wheel Covers
- iPod/MP3 Input
- MP3 Player
- Child Safety Locks
- Bucket Seats
- Tire Pressure Monitoring System
- Rear Head Air Bag
- Passenger Air Bag
- Cruise Control
- Bluetooth
- Privacy Glass
- Steering Wheel Controls
- 4-Wheel ABS
- Trip Computer
- 6-Speed A/T
- Driver Air Bag
- Power Windows

### Expert Reviews:

Edmunds.com: Loads of available features; top crash scores; user-friendly controls; ample passenger space; funky style; low price; long warranty.

newCarTestDrive.com: Youthful styling ranks high with these buyers, but so do fuel economy, daily practicality, useful standard features like Bluetooth, and good warranty protection.

KBB.com: An impressive array of standard features, one of the most original and modern interiors in the segment and a price tag starting well below its competitors.

CarAndDriver.com: With funky good looks and a decent driving experience to back up its appearance, the Soul is our favorite boxy economy car.

### Vehicle History Highlights:

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

CARFAX 1-Owner, Spotless, LOW MILES - 14,993! JUST REPRICED FROM \$15,488, FUEL EFFICIENT 30 MPG Hwy/25 MPG City! iPod/MP3 Input, Bluetooth, CD Player, CARPETED FLOOR MATS, Overhead Airbag, Satellite Radio, Autofair Certified, Serviced here =====AFFORDABLE: ...

**Your Price \$14,986**

### 360° Pricing Analysis

(AS OF 8/2/2014)

YOUR PRICE IS:



Market Average Internet Price

\$15,737

**\$751**

Below Market Average Internet Price

## Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2012 Kia Soul Wagon Base	Gray	18,520		\$15,998	You save \$1,012
*BLUETOOTH WIRELESS *CLEAN CARFAX *ONEOWNER *LOW MILES This Pre-owned Soul has received a rigorous 150point inspection by our factory trained technici					
2012 Kia Soul Wagon Base	Tan	15,090		\$15,487	You save \$501
For more information to check availability or to set up a test drive call Eric Purington at (603)-276-8032 today.					

### *JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

### *Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

### *NADA Used Car Guide - Retail Value*

Actual valuations for 2012 Kia Soul Base with 14,993 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for August and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

### *Edmunds True Market Value (TMV)*

Actual valuations for 2012 Kia Soul Base with 14,993 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Kia Soul Base with 14,993 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

### *Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Kia Soul Base with 14,993 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Kia Soul Base and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

### *Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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