

How did AUTOFAIR HYUNDAI become NH's highest volume new and certified pre-owned dealer? One happy customer at a time. We offer the largest selection, at the most aggressive prices. If it doesn't stand tall, we don't sell it, period. With over three hundred pre-owned cars and trucks to choose from we have it all. If we don't have what you are looking for, just ask us to go get it for you. We are conveniently located across from the mall of NH.

1477 S Willow Street • Manchester, NH 03103 • 8886059613

2012 Hyundai Elantra GLS PZEV



Exterior Color: Indigo Blue Pearl

Mileage: 59,814

Stock #: 527150T

VIN: KMHDH4AE0CU316972

Engine: 4 Cylinder Engine
Transmission: 6-Speed A/T
Drive Train: Front Wheel Drive

Equipment:

- | | | |
|-----------------------------------|-----------------------|----------------------|
| ▪ Satellite Radio | ▪ iPod/MP3 Input | ▪ CD Player |
| ▪ MP3 Player | ▪ Keyless Entry | ▪ Child Safety Locks |
| ▪ Electronic Stability Control | ▪ Alarm | ▪ Heated Mirrors |
| ▪ Bucket Seats | ▪ Brake Assist | ▪ 4-Wheel ABS |
| ▪ Tire Pressure Monitoring System | ▪ 4-Wheel Disc Brakes | ▪ Trip Computer |
| ▪ Side Head Air Bag | ▪ Rear Head Air Bag | ▪ 6-Speed A/T |
| ▪ A/C | ▪ Passenger Air Bag | ▪ Driver Air Bag |
| ▪ Wheel Covers | ▪ Cruise Control | ▪ Power Windows |

Expert Reviews:

Edmunds.com: Thanks to head-turning styling, a fuel-efficient engine and a long list of standard safety features and upscale options, the 2012 Hyundai Elantra is a top pick for a small sedan.

newCarTestDrive.com: Fuel economy is a government-rated 29 mpg City, 40 mpg Highway with either transmission. That's better than the Ford Focus (26/36 mpg), Chevrolet Cruze (26/36 mpg), or Honda Civic (28/36 mpg).

KBB.com: The 2012 Hyundai Elantra sedan definitely outclasses just about everything in the segment, yet its low price, feature-laden standard-equipment list and large interior defy the compact-car image.

CarAndDriver.com: A larger, sleeker, more plush, and made-in-America Elantra takes "fluidic styling" cues from the bigger Sonata.

Vehicle History Highlights:

- | | | |
|-----------------------------------|--|--|
| ▪ CARFAX 1-Owner | ▪ CARFAX Buy Back Guarantee | ▪ CARFAX No Total Loss Reported |
| ▪ CARFAX No Frame Damage Reported | ▪ CARFAX No Airbag Deployment Reported | ▪ CARFAX No Odometer Rollback Reported |

Ad Preview:

CARFAX 1-Owner, Clean, Hyundai Certified. EPA 38 MPG Hwy/28 MPG City! Indigo Blue Pearl exterior and Beige interior, GLS PZEV trim. iPod/MP3 Input, CD Player, Head Airbag, Satellite Radio, Hyundai Certified. =====KEY FEATURES INCLUDE: Satellite Radio ...

HYUNDAI CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- | | |
|---|--|
| ▪ 10-Year/ 100,000 mile powertrain limited warranty | ▪ 10-Year/Unlimited mileage roadside assistance & 1st-Day Rental Car reimbursement for covered repairs |
| ▪ 150-Point Inspection and Reconditioning | ▪ 24-Hour Roadside Assistance |
| ▪ Towing/Rental/Travel Breakdown Benefits | ▪ Carfax Vehicle History Report |

Your Price \$14,477

360° Pricing Analysis

(AS OF 8/15/2014)

YOUR PRICE IS:



Market Average Internet Price

\$15,234

\$757

Below Market Average Internet Price

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2012 Hyundai Elantra Sedan Limited	Black	52,499	✓	\$16,999	You save \$2,522
Hyundai Certified, 4 cyl 1.8L MPI DOHC, 6-Speed Automatic with Overdrive, ABS brakes, Alloy wheels, Heated door mirrors, Heated Front Bucket Seats, He					
2012 Hyundai Elantra Sedan	Black	59,870		\$15,777	You save \$1,300
Verify Options Before Purchase, Auto Express Down Window, AM/FM Stereo & CD Player, Steering Wheel Stereo Controls, MP3 Player, Cruise Control, Intermittent					
2012 Hyundai Elantra Sedan Limited	Black	51,291	✓	\$15,700	You save \$1,223
Hyundai Certified!! Carfax One Owner!! 2012 Hyundai Elantra in Black Diamond!! With these sought after options Alloy wheels, Bluetooth Hands-Free Phon					
2012 Hyundai Elantra Sedan Limited	Blue	50,936		\$15,495	You save \$1,018
One Owner 2012 Hyundai Elantra Limited only has 50,936 miles with, Navigation, Leather Seats, Moonroof bluetooth, and more. Fresh new tires ready for					
2012 Hyundai Elantra Sedan Limited	Silver	54,263	✓	\$15,491	You save \$1,014
The Elantra is offered in two different body styles--a 4-door Elantra sedan or a 5-door Elantra Touring wagon. Both models have the same powertrain bu					
2012 Hyundai Elantra Sedan	Blue	57,018		\$15,491	You save \$1,014
No ad preview found.					
2012 Hyundai Elantra Sedan	Blue	57,209		\$15,488	You save \$1,011
2012 Hyundai Elantra Limited is not only extremely luxurious but gas efficient too. In pristine condition and carries all the bells and whistles you l					
2012 Hyundai Elantra Sedan Limited	Gray	50,326		\$14,998	You save \$521
No ad preview found.					
2012 Hyundai Elantra Sedan	Gray	57,368		\$14,997	You save \$520
This 2012 Hyundai Elantra has outstanding fuel economy and tons of trunk room. Equipped with a 1.8L, 4cyl engine, heated leather, sunroof / moonroof, b					
2012 Hyundai Elantra Sedan Limited	Blue	50,921		\$14,995	You save \$518
100% Guaranteed Credit Approval * Rates as low as 1.9% * NH State Inspections * 20 Day plates * 5yr/150k mile warranty's available for all purchases *					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2012 Hyundai Elantra GLS PZEV with 59,814 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for August and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2012 Hyundai Elantra GLS PZEV with 59,814 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Hyundai Elantra GLS PZEV with 59,814 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Hyundai Elantra GLS PZEV with 59,814 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Hyundai Elantra GLS PZEV and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

INCIDENT TECHNOLOGIES DEPENDS ON ITS SOURCES FOR THE ACCURACY AND RELIABILITY OF ITS INFORMATION. THEREFORE, NO RESPONSIBILITY IS ASSUMED BY INCIDENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS IN THIS REPORT. INCIDENT TECHNOLOGIES FURTHER EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

ALL INFORMATION RELATED TO THE SOURCES ABOVE WAS ASSEMBLED BY AUTOFAIR HYUNDAI AND NO RESPONSIBILITY IS ASSUMED BY INCIDENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS OF THE ASSEMBLED DATA.

© 2010 INCIDENT Technologies, LLC. All rights reserved. 8/15/2014