



## 2016 Buick Encore



Photo Coming Soon

Exterior Color: **BLACK**  
Mileage: **22,983**

Stock #: 27083T  
VIN: KL4CJESB5GB566024

Engine: **4 Cylinder Engine**  
Transmission: **6-Speed A/T**  
Drive Train: **All Wheel Drive**

### Equipment:

- All Wheel Drive
- Alloy Wheels
- MP3/WMA Playback
- CD Audio
- Electronic Stability Control
- Cruise Control
- Power Locks
- Tire Pressure Monitoring System
- Back-Up Camera
- Steering Wheel-Mounted Controls
- Turbocharged Engine
- Onboard Communications System
- 4-Wheel Disc Brakes
- Power Windows
- Privacy Glass
- Air Conditioning
- Satellite Radio
- Heated Side Mirrors
- MP3/AUX Input
- Remote Keyless Entry
- Leather-Wrapped Steering Wheel
- Power Seat
- 4-Wheel ABS
- Front Airbags

### JDPower.com Ratings:

- Initial Quality Survey (IQS) Overall Rating ●●●●●

### Vehicle History Highlights:



- CARFAX 1-Owner
- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported
- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

===== CARFAX 1-Owner. Encore trim. EPA 30 MPG Hwy/23 MPG City! Satellite Radio, Steering Wheel-Mounted Controls, Heated Side Mirrors, Back-Up Camera, Alloy Wheels, Turbo Charged, All Wheel Drive. =====KEY FEATURES INCLUDE: Satellite Radio MP3/WMA ...

**Your Price \$19,700**

### 360° Pricing Analysis

(AS OF 6/7/2017)

YOUR PRICE IS:



Market Average Internet Price

\$22,538

**\$2,838**

Below Market Average Internet Price

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2016 Buick Encore with 22,983 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for June and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2016 Buick Encore with 22,983 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2016 Buick Encore with 22,983 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03885. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03885. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2016 Buick Encore with 22,983 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2016 Buick Encore and 100 miles radius from dealership, based on your dealer's zipcode (03885), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03885), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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