How did AUTOFAIR HYUNDAI become NH's highest volume new and certified pre-owned dealer? One happy customer at a time. We offer the largest selection, at the most aggressive prices. If it doesn't stand tall, we don't sell it, period. With over three hundred pre-owned cars and trucks to choose from we have it all. If we don't have what you are looking for, just ask us to go get it for you. We are conveniently located across from the mall of NH.

1477 S Willow Street " Manchester, NH 03103 " 8886059613

# 2011 Scion tC





Exterior Color: Cement Mileage: 36,069

Engine: 2.5L 4 Cylinder Engine

Transmission:

Drive Train: FWD

# Equipment:

Panoramic Roof

Rear Spoiler

Keyless Entry

Electronic Stability Control

4-Wheel ABS

Tire Pressure Monitoring System

Rear Head Air Bag

Driver Air Bag

Premium Sound System

MP3 Player

Steering Wheel Controls

Bucket Seats

Seat Memory

Vehicle Anti-Theft System

- 6-Speed A/T

Passenger Air Bag

• iPod/MP3 Input

Aluminum Wheels

Child Safety Locks

Brake Assist

4-Wheel Disc Brakes

Side Head Air Bag

- A/C

Leather Wrapped Steering Wheel

Stock #: 527037U

VIN: JTKJF5C75B3004418

# **Expert Reviews:**

Edmunds.com: The new 2011 Scion tC is a good choice among compact coupes thanks to its roomy interior and generous cargo capacity.

newCarTestDrive.com: The suspension is MacPherson strut front and double-wishbone rear, and it's firm enough for everyday driving, the ride comfortable without being soft.

KBB.com: The 2011 Scion tC compact hatchback is an urban alternative to the Honda Civic coupe and Kia Forte Koup, offering more flash for less overall cash and a no-hassle, no-haggle dealership experience.

CarAndDriver.com: The larger, 2.5-liter four has more grunt and the handling is sharper, but, as before, the main selling point is the stereo and standard features, including a sunroof, for a nice price.

# Vehicle History Highlights:

CARFAX

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

# Ad Preview:

CARFAX 1-Owner, Spotless, ONLY 36,069 Miles! WAS \$15,988, \$1,400 below NADA Retail!, FUEL EFFICIENT 31 MPG Hwy/23 MPG City! tC trim. Panoramic Roof, Premium Sound System, iPod/MP3 Input, REAR LIP SPOILER, Aluminum Wheels, Head Airbag ======AFFORDABILITY: ...

# Your Price \$13,501

# 360° Pricing Analysis (AS OF 9/21/2014) Market Average Internet Price \$15,132 \$1,631 Below Market Average Internet Price NADA Retail Value \$14,925 \$1,424 Below NADA Retail Value

# Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2011 Scion tC Coupe	White	59,917		\$16,995	You save \$3,494
2011 Scion tC Base (M6) Coupe					
2011 Scion tC Coupe	Black	27,384		\$16,980	You save \$3,479
2011 Scion tC Base					
2011 Scion tC Coupe	White	31,999	<b>v</b>	\$16,750	You save \$3,249
Welcome to Gale Toyota Inc! Isn't it time for a Scion?! This beautiful 2011 Scion tC is the one-owner car you have been searching for. It has forever					
2011 Scion tC Coupe	White	26,768	V	\$16,700	You save \$3,199
Scion Certified!! 2011 Scrion tC Coupe in Super White!! With these sought options Alloy wheels, Power windows, Remote keyless entry, and Steering whee					
2011 Scion tC Coupe	Silver	29,193		\$15,995	You save \$2,494
It has been fully safety checked and serviced, comes with a warranty, and is available for immediate delivery. Do not hesitate to contact JOHN at 1-86					
2011 Scion tC Coupe	Unknown	53,664		\$15,936	You save \$2,435
2011 Scion tC Base					
2011 Scion tC Coupe	Blue	20,919		\$15,900	You save \$2,399
Visit AJ's Auto Sales Inc. online at www.ajsautosalesinc.com to see more pictures of this vehicle or call us at 781-593-5739 today to schedule your te					
2011 Scion tC Coupe	Unknown	44,756		\$15,577	You save \$2,076
Used 2011 Scion tC Base (A6)					
2011 Scion tC Coupe	Gray	35,387		\$14,998	You save \$1,497
2011 Scion tC Coupe					
2011 Scion tC Coupe	White	27,236		\$14,995	You save \$1,494
NO Documentation Fees!!! 6 Speed Manual, Sunroof, Low Mileage					

### JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

### Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

### NADA Used Car Guide - Retail Value

Actual valuations for 2011 Scion tC with 36,069 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH , for September and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value

### Edmunds True Market Value (TMV)

Actual valuations for 2011 Scion tC with 36,069 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Scion tC with 36,069 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

### Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Scion tC with 36,069 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Scion tC and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

### Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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