



AutoFair Honda has one of the largest used car inventories in the country specializing in AutoFair Certified and Honda Certified Used Cars. We are committed to providing our customers with professional service, honest pricing, and world-class quality. AutoFair Honda's current awards include the current 2012 Honda President's Award (10 times), 2013 Best of Business (4 times), and 2013 Best of NH (4 times).

200 Keller Street • Manchester, NH 03103 •

## 2011 Honda CR-V EX-L



Exterior Color: Tango Red Pearl  
Mileage: 39,300

Stock #: 920937T  
VIN: JHLRE4H75BC005121

Engine: 2.4L 4 Cylinder Engine  
Transmission: 5-Speed A/T  
Drive Train: 4WD

### Equipment:

- Leather Seats
- Heated Driver Seat
- Premium Sound System
- Satellite Radio
- iPod/MP3 Input
- Multi-CD Changer
- Dual Zone A/C
- MP3 Player
- Sunroof
- 4x4
- Aluminum Wheels
- Keyless Entry
- Privacy Glass
- Child Safety Locks
- Steering Wheel Controls
- Heated Mirrors
- Electronic Stability Control
- Bucket Seats
- Brake Assist
- 4-Wheel ABS
- 4-Wheel Disc Brakes
- Tire Pressure Monitoring System
- Vehicle Anti-Theft System
- Trip Computer

### Expert Reviews:

KBB.com: The CR-V's dual-dial dash is an easy read, controls and switchgear are all within arm's reach and simple to operate and inside storage areas abound.

CarAndDriver.com: Honda's compact soft-roader tops the SUV sales charts thanks to solid construction, a bulletproof reputation, its just-right size, and carlike handling.

### Vehicle History Highlights:

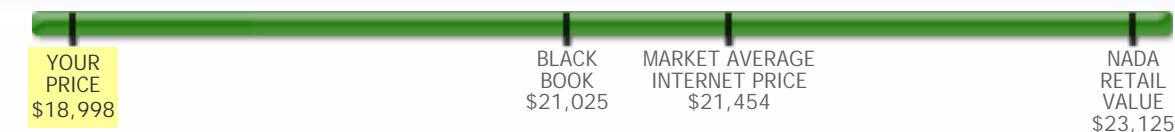
- CARFAX 1-Owner
- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported
- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

JUST REPRICED FROM \$23,421, PRICED TO MOVE \$4,100 below NADA Retail!, FUEL EFFICIENT 27 MPG Hwy/21 MPG City! CARFAX 1-Owner, Extra Clean, LOW MILES - 39,300! Heated Leather Seats, Moonroof, Satellite Radio, iPod/MP3 Input, Aluminum Wheels =====AUTOFAIR ...

**Your Price \$18,998**

### 360° Pricing Analysis



(AS OF 7/8/2014)

YOUR PRICE IS:



Market Average Internet Price

\$21,454

**\$2,456**  
Below Market Average Internet Price



NADA Retail Value

\$23,125

**\$4,127**  
Below NADA Retail Value



Black Book

\$21,025

**\$2,027**  
Below Black Book

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2011 Honda CR-V EX-L with 39,300 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2011 Honda CR-V EX-L with 39,300 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Honda CR-V EX-L with 39,300 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Honda CR-V EX-L with 39,300 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Honda CR-V EX-L and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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