



AutoFair Honda has one of the largest used car inventories in the country specializing in AutoFair Certified and Honda Certified Used Cars. We are committed to providing our customers with professional service, honest pricing, and world-class quality. AutoFair Honda's current awards include the current 2012 Honda President's Award (10 times), 2013 Best of Business (4 times), and 2013 Best of NH (4 times).

200 Keller Street • Manchester, NH 03103 •



2012 Mitsubishi Outlander SE

Exterior Color: Quartz Brown Metallic
Mileage: 42,848

Stock #: 921483T
VIN: JA4JT3AWXCU019114

Engine: 2.4L 4 Cylinder Engine
Transmission: Automatic
Drive Train: 4WD

Equipment:

- Leather Seats
- Multi-CD Changer
- 4x4
- Keyless Entry
- Heated Mirrors
- 4-Wheel ABS
- Side Head Air Bag
- Passenger Air Bag
- Third Row Seat
- Keyless Start
- Aluminum Wheels
- Steering Wheel Controls
- Electronic Stability Control
- Tire Pressure Monitoring System
- Rear Head Air Bag
- Driver Air Bag
- iPod/MP3 Input
- MP3 Player
- Privacy Glass
- Child Safety Locks
- Bucket Seats
- Vehicle Anti-Theft System
- A/C
- Equalizer

Expert Reviews:

Edmunds.com: With assertive sheet metal and sharp handling, the 2012 Mitsubishi Outlander is the edgy alternative to the typical compact crossover.

KBB.com: On the road, the Mitsubishi Outlander's excellent steering and brake feel, sport-tuned suspension and supportive front seats deliver a balance of comfort and confidence that will accommodate a range of driving styles.

CarAndDriver.com: The Outlander is built on Mitsubishi's Lancer compact platform. It's spacious and solid, and has a sporty and fun feel that is missing in most competitors.

Vehicle History Highlights:

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

Ad Preview:

CARFAX 1-Owner, Extra Clean. REDUCED FROM \$18,514!, EPA 27 MPG Hwy/22 MPG City!, \$1,600 below NADA Retail! SE trim. Leather Interior, 3rd Row Seat, iPod/MP3 Input, Multi-CD Changer, Keyless Start, Alloy Wheels, Overhead Airbag, 4x4. =====AUTOFAIR CERTIFIED: ...

Your Price \$17,914

360° Pricing Analysis

(AS OF 8/6/2014)

YOUR PRICE IS:



Market Average Internet Price

\$22,441

\$4,527

Below Market Average Internet Price



NADA Retail Value

\$19,600

\$1,686

Below NADA Retail Value

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2012 Mitsubishi Outlander SE with 42,848 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for August and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2012 Mitsubishi Outlander SE with 42,848 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Mitsubishi Outlander SE with 42,848 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Mitsubishi Outlander SE with 42,848 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Mitsubishi Outlander SE and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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