



What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k mi, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street • Manchester, NH 03103 •

## 2011 Hyundai Santa Fe GLS

Exterior Color: GRAY  
Mileage: 61,124

Stock #: 444704T  
VIN: 5XYZGDAB7BG003873

Engine: 2.4L 4 Cylinder Engine  
Transmission: Automatic  
Drive Train: AWD

### Equipment:

- |                                |                           |                                   |
|--------------------------------|---------------------------|-----------------------------------|
| • Satellite Radio              | • iPod/MP3 Input          | • Bluetooth                       |
| • CD Player                    | • Heated Side Mirrors     | • MP3 Player                      |
| • AWD                          | • Aluminum Rims           | • Privacy Glass                   |
| • Keyless Entry                | • Steering Wheel Controls | • Alarm                           |
| • Electronic Stability Control | • Bucket Seats            | • Brake Assist                    |
| • 4-Wheel ABS                  | • 4-Wheel Disc Brakes     | • Tire Pressure Monitoring System |
| • Trip Computer                | • Woodgrain Interior Trim | • Cruise Control                  |
| • Power Windows                | • Driver Lumbar           | • Adjustable Steering Wheel       |

### Expert Reviews:

Edmunds.com: An affordable price tag, a long list of standard comfort and safety features and two impressive engines make the 2011 Hyundai Santa Fe a commendable midsize crossover SUV choice.

newCarTestDrive.com: A practical size, roomy interior, worthwhile features, a combination of responsive performance and commendable fuel economy, an attractive price, and a terrific warranty.

KBB.com: High seating position, roomy interior, rugged good looks, a long list of standard equipment, a good warranty (10-year/100,000-mile powertrain) and a reasonable price.

CarAndDriver.com: Like so many Hyundai vehicles, the Santa Fe provides a credible and attractively priced alternative to big-name utes.

### Vehicle History Highlights:

- |  |  |   |
|--|--|---|
| • CARFAX Buy Back Guarantee            | • CARFAX No Total Loss Reported        | • CARFAX No Frame Damage Reported       |
| • CARFAX No Airbag Deployment Reported | • CARFAX No Odometer Rollback Reported | • CARFAX No Accidents / Damage Reported |

### Ad Preview:

Excellent Condition. JUST REPRICED FROM \$16,792, EPA 25 MPG Hwy/20 MPG City!, \$300 below NADA Retail! GLS trim. Bluetooth, iPod/MP3 Input, Heated Side Mirrors, CD Player, Overhead Airbag, Alloy Wheels, Satellite Radio, AWD AND MORE!=====AFFORDABLE TO ...

**Your Price \$16,398**

### 360° Pricing Analysis

(AS OF 8/7/2014)

YOUR PRICE IS:



Market Average Internet Price

\$17,619

**\$1,221**

Below Market Average Internet Price



NADA Retail Value

\$16,750

**\$352**

Below NADA Retail Value

## Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2011 Hyundai Santa Fe SUV GLS	Black	52,297		\$19,700	You save \$3,302
Look no further, priced well below kelly blue book value at \$19,700. you can't lose. Whether you travel for business or pleasure, this Hyundai Santa F					
2011 Hyundai Santa Fe SUV GLS	Unknown	59,826		\$17,995	You save \$1,597
No ad preview found.					
2011 Hyundai Santa Fe SUV GLS	Brown	64,447		\$17,477	You save \$1,079
ALL WHEEL DRIVE SUV !! JUST IN TIME FOR SAFE WINTER DRIVING!!! IT'S A SUPER CLEAN SUV!!! NEW CAR TRADE FROM OUR FORD DEALERSHIP. **COME SEE WHAT MAKES					
2011 Hyundai Santa Fe SUV GLS	Red	55,623	✓	\$16,998	You save \$600
No ad preview found.					
2011 Hyundai Santa Fe SUV GLS	Unknown	52,094		\$16,829	You save \$431
Take a road, any road. Now add this SUV and watch how that road begins to look like a racetrack!!You'll be hard pressed to find a cleaner 2011 Hyundai					
2011 Hyundai Santa Fe SUV GLS	Red	60,830		\$16,535	You save \$137
No ad preview found.					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2011 Hyundai Santa Fe GLS with 61,124 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for August and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2011 Hyundai Santa Fe GLS with 61,124 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Hyundai Santa Fe GLS with 61,124 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Hyundai Santa Fe GLS with 61,124 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Hyundai Santa Fe GLS and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

---

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

INCIDENT TECHNOLOGIES DEPENDS ON ITS SOURCES FOR THE ACCURACY AND RELIABILITY OF ITS INFORMATION. THEREFORE, NO RESPONSIBILITY IS ASSUMED BY INCIDENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS IN THIS REPORT. INCIDENT TECHNOLOGIES FURTHER EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

ALL INFORMATION RELATED TO THE SOURCES ABOVE WAS ASSEMBLED BY AUTOFAIR FORD AND NO RESPONSIBILITY IS ASSUMED BY INCIDENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS OF THE ASSEMBLED DATA.

© 2010 INCIDENT Technologies, LLC. All rights reserved. 8/7/2014