

How did AUTOFAIR HYUNDAI become NH's highest volume new and certified pre-owned dealer? One happy customer at a time. We offer the largest selection, at the most aggressive prices. If it doesn't stand tall, we don't sell it, period. With over three hundred pre-owned cars and trucks to choose from we have it all. If we don't have what you are looking for, just ask us to go get it for you. We are conveniently located across from the mall of NH.

1477 S Willow Street • Manchester, NH 03103 • 8886059613

## 2011 Hyundai Santa Fe GLS



Exterior Color: Mineral Gray

Mileage: 36,177

Stock #: 526851U

VIN: 5XYZG3ABXBG071658

Engine: 2.4L 4 Cylinder Engine

Transmission:

Drive Train: FWD

### Equipment:

- Satellite Radio
- CD Player
- Privacy Glass
- Heated Mirrors
- Bucket Seats
- 4-Wheel Disc Brakes
- Side Head Air Bag
- A/C
- iPod/MP3 Input
- MP3 Player
- Keyless Entry
- Electronic Stability Control
- Brake Assist
- Tire Pressure Monitoring System
- Rear Head Air Bag
- Passenger Air Bag
- Bluetooth
- Aluminum Wheels
- Steering Wheel Controls
- Alarm
- 4-Wheel ABS
- Trip Computer
- 6-Speed A/T
- Driver Air Bag

### Vehicle History Highlights:



- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

Hyundai Certified, CARFAX 1-Owner, Superb Condition, GREAT MILES 36,177! REDUCED FROM \$18,788!, EPA 28 MPG Hwy/20 MPG City!, \$700 below NADA Retail! iPod/MP3 Input, Bluetooth, CD Player, Satellite Radio, CARPETED FLOOR MATS, Alloy Wheels =====EXCELLENT ...

### HYUNDAI CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 10-Year/ 100,000 mile powertrain limited warranty
- 10-Year/Unlimited mileage roadside assistance & 1st-Day Rental Car reimbursement for covered repairs
- 150-Point Inspection and Reconditioning
- 24-Hour Roadside Assistance
- Towing/Rental/Travel Breakdown Benefits
- Carfax Vehicle History Report

**Your Price \$15,999**

### 360° Pricing Analysis

(AS OF 8/30/2014)

YOUR PRICE IS:



Market Average Internet Price

\$19,374

**\$3,375**

Below Market Average Internet Price



NADA Retail Value

\$16,725

**\$726**

Below NADA Retail Value

### Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2011 Hyundai Santa Fe SUV GLS	White	44,047	✓	\$20,990	You save \$4,991
Electronic Stability Control w/ Traction Control System,ABS w/ Electronic Brake-Force Distribution & Brake Assist,Advanced Front Seat Airbag System,Fr					

2011 Hyundai Santa Fe SUV GLS	Gray	44,807	✓	\$20,990	You save \$4,991
Electronic Stability Control w/ Traction Control System,ABS w/ Electronic Brake-Force Distribution & Brake Assist,Advanced Front Airbag System,Front S					
2011 Hyundai Santa Fe SUV GLS	Blue	32,968	✓	\$20,990	You save \$4,991
Electronic Stability Control w/ Traction Control System,ABS w/ Electronic Brake-Force Distribution & Brake Assist,Advanced Front Airbag System,Front S					
2011 Hyundai Santa Fe SUV GLS	Gray	38,397		\$20,788	You save \$4,789
AWD! All the right ingredients! WELCOME TO THE ALL NEW LIA KIA OF NORTHAMPTON!!If you've been thirsting for just the right 2011 Hyundai Santa Fe, well					
2011 Hyundai Santa Fe SUV GLS	Silver	35,703		\$19,995	You save \$3,996
Lifetime Engine Warranty at NO CHARGE on all pre-owned vehicles. Courtesy Auto Group sells nothing but the highest quality of pre-owned vehicles which					
2011 Hyundai Santa Fe SUV GLS	Silver	35,630	✓	\$19,900	You save \$3,901
Electronic Stability Control w/ Traction Control System,ABS w/ Electronic Brake-Force Distribution & Brake Assist,Advanced Front Seat Airbag System,Fr					
2011 Hyundai Santa Fe SUV GLS	Black	52,297		\$19,700	You save \$3,701
Look no further, priced well below kelly blue book value at \$19,700. you can't lose. Whether you travel for business or pleasure, this Hyundai Santa F					
2011 Hyundai Santa Fe SUV GLS	Gray	24,119	✓	\$19,045	You save \$3,046
Electronic Stability Control w/ Traction Control System,ABS w/ Electronic Brake-Force Distribution & Brake Assist,Advanced Front Seat Airbag System,Fr					
2011 Hyundai Santa Fe SUV GLS	Silver	23,995		\$18,998	You save \$2,999
*HERB CHAMBERS CERTIFIED *CLEAN CARFAX *ONE OWNER *LOW MILES Equipped with: Bluetooth, compass, steering wheel-mounted cruise and audio controls, AM/F					
2011 Hyundai Santa Fe SUV GLS	Red	44,570		\$18,995	You save \$2,996
Lifetime Engine Warranty at NO CHARGE on all pre-owned vehicles. Courtesy Auto Group sells nothing but the highest quality of pre-owned vehicles which					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2011 Hyundai Santa Fe GLS with 36,177 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for August and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2011 Hyundai Santa Fe GLS with 36,177 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Hyundai Santa Fe GLS with 36,177 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Hyundai Santa Fe GLS with 36,177 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Hyundai Santa Fe GLS and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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