

How did AUTOFAIR HYUNDAI become NH's highest volume new and certified pre-owned dealer? One happy customer at a time. We offer the largest selection, at the most aggressive prices. If it doesn't stand tall, we don't sell it, period. With over three hundred pre-owned cars and trucks to choose from we have it all. If we don't have what you are looking for, just ask us to go get it for you. We are conveniently located across from the mall of NH.

1477 S Willow Street • Manchester, NH 03103 • 8886059613

## 2011 Hyundai Sonata Ltd



Exterior Color: Indigo Blue Pearl  
Mileage: 44,419

Stock #: 526956U  
VIN: 5NPEC4AB0BH293196

Engine: 2.0L 4 Cylinder Engine  
Transmission: Automatic  
Drive Train: FWD

### Equipment:

- |                      |                           |                                  |
|----------------------|---------------------------|----------------------------------|
| ▪ Leather Seats      | ▪ Heated Driver Seat      | ▪ Heated Rear Seat               |
| ▪ Turbocharged       | ▪ Premium Sound System    | ▪ Satellite Radio                |
| ▪ iPod/MP3 Input     | ▪ Bluetooth               | ▪ Multi-CD Changer               |
| ▪ Keyless Start      | ▪ MP3 Player              | ▪ Sunroof                        |
| ▪ Aluminum Wheels    | ▪ Keyless Entry           | ▪ Remote Trunk Release           |
| ▪ Child Safety Locks | ▪ Steering Wheel Controls | ▪ Electronic Stability Control   |
| ▪ Heated Mirrors     | ▪ Bucket Seats            | ▪ Electrochromic rearview mirror |
| ▪ Brake Assist       | ▪ Climate Control         | ▪ 4-Wheel ABS                    |

### Expert Reviews:

Edmunds.com: Smooth ride; high fuel economy; comfortable and handsome cabin; spacious trunk; capable handling; impressive value; strong safety scores; lengthy warranty.

newCarTestDrive.com: The Hyundai Sonata models are more powerful, while hanging right in there with the other brands on the U.S. Environmental Protection Agency's fuel economy ratings.

KBB.com: Given the Sonata's exceptional fuel economy and that many other fuel-sipping standouts are annoyingly stingy in their pedal response, the Sonata's eagerness is refreshing.

CarAndDriver.com: Strong and efficient powertrains; solid road manners; beat the Accord in a comparison test; megawarranty; hot exterior styling; well-crafted interior.

### Vehicle History Highlights:

- |                                   |  |  |
|-----------------------------------|--|--|
| ▪ CARFAX 1-Owner                  | ▪ CARFAX Buy Back Guarantee            | ▪ CARFAX No Total Loss Reported        |
| ▪ CARFAX No Frame Damage Reported | ▪ CARFAX No Airbag Deployment Reported | ▪ CARFAX No Odometer Rollback Reported |

### Ad Preview:

Hyundai Certified, Superb Condition, CARFAX 1-Owner, LOW MILES - 44,419! REDUCED FROM \$19,488!, PRICED TO MOVE \$300 below NADA Retail!, EPA 33 MPG Hwy/22 MPG City! Moonroof, Heated Leather Seats, iPod/MP3 Input, Satellite Radio, Bluetooth =====EXCELLENT ...

### HYUNDAI CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- |   |  |
|---|--|
| ▪ 10-Year/ 100,000 mile powertrain limited warranty | ▪ 10-Year/Unlimited mileage roadside assistance & 1st-Day Rental Car reimbursement for covered repairs |
| ▪ 150-Point Inspection and Reconditioning           | ▪ 24-Hour Roadside Assistance  |
| ▪ Towing/Rental/Travel Breakdown Benefits           | ▪ Carfax Vehicle History Report  |

**Your Price \$17,998**

### 360° Pricing Analysis

(AS OF 8/22/2014)

YOUR PRICE IS:

**NADA**

NADA Retail Value

\$18,300

**\$302**

Below NADA Retail Value

## Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2011 Hyundai Sonata Sedan	Blue	42,820		\$19,500	You save \$1,502
Air Conditioning,Vanity Mirrors,Side Impact Door Beams,Tire Pressure Monitor,Electronic Stability Control,Turn Signal Mirrors,Push Button Start,EBD EI					
2011 Hyundai Sonata Sedan	Black	42,470		\$18,998	You save \$1,000
Only the best used cars are selected to become CarMax cars - just 1 in 3 that we evaluate meets our high standards for quality. We then invest time an					
2011 Hyundai Sonata Sedan Ltd w/Wine Int	Black	40,353		\$18,988	You save \$990
No ad preview found.					
2011 Hyundai Sonata Sedan	Red	40,373		\$18,950	You save \$952
33 MPG and its a Turbo! Carfax one owner and all the equipment to follow. Sunroof, Heated Leather seats, 6 disc CD, Bluetooth and more! When determini					
2011 Hyundai Sonata Sedan	Black	44,161		\$18,247	You save \$249
Vanity Mirrors,Side Impact Door Beams,Tire Pressure Monitor,Electronic Stability Control,Turn Signal Mirrors,Push Button Start,EBD Electronic Brake Di					
2011 Hyundai Sonata Sedan	White	44,728		\$18,142	You save \$144
Leather Upholstery,Intermittent Wipers,Air Conditioning,Auto-Dimming Mirrors,Power Drivers Seat,Heated Seat(s),Homelink System,Power Steering,Power Do					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2011 Hyundai Sonata Ltd with 44,419 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for August and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2011 Hyundai Sonata Ltd with 44,419 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Hyundai Sonata Ltd with 44,419 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Hyundai Sonata Ltd with 44,419 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Hyundai Sonata Ltd and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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