How did AUTOFAIR HYUNDAI become NH's highest volume new and certified pre-owned dealer? One happy customer at a time. We offer the largest selection, at the most aggressive prices. If it doesn't stand tall, we don't sell it, period. With over three hundred pre-owned cars and trucks to choose from we have it all. If we don't have what you are looking for, just ask us to go get it for you. We are conveniently located across from the mall of NH

1477 S Willow Street \* Manchester, NH 03103 \* 8886059613

# 2011 Hyundai Sonata GLS

Photo Coming Soon

Exterior Color: Harbor Gray Metallic

Stock #: 527122T

Mileage: 93,168

Engine: 2.4L 4 Cylinder Engine

Transmission:

Drive Train: FWD

## Equipment:

Satellite Radio

CD Player

Keyless Entry

- Alarm

Bucket Seats

4-Wheel Disc Brakes

- Side Head Air Bag

- A/C

• iPod/MP3 Input

MP3 Player

Steering Wheel ControlsElectronic Stability Control

Brake Assist

Tire Pressure Monitoring System

Rear Head Air BagPassenger Air Bag

Bluetooth

Remote Trunk Release

Child Safety LocksHeated Mirrors

- 4-Wheel ABS

Trip Computer

- 6-Speed A/T

Driver Air Bag

## **Expert Reviews:**

Edmunds.com: Smooth ride; high fuel economy; comfortable and handsome cabin; spacious trunk; capable handling; impressive value; strong safety scores; lengthy warranty.

newCarTestDrive.com: The Hyundai Sonata models are more powerful, while hanging right in there with the other brands on the U.S. Environmental Protection Agency's fuel economy ratings.

KBB.com: Given the Sonata's exceptional fuel economy and that many other fuel-sipping standouts are annoyingly stingy in their pedal response, the Sonata's eagerness is refreshing.

CarAndDriver.com: Strong and efficient powertrains; solid road manners; beat the Accord in a comparison test; megawarranty; hot exterior styling; well-crafted interior.

## Vehicle History Highlights:

## CARFAX

- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported

- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Accidents / Damage Reported

### Ad Preview:

20 day plates-limited powertrain warranty! GLS trim. PRICED TO MOVE \$1,000 below NADA Retail!, EPA 35 MPG Hwy/22 MPG City! iPod/MP3 Input, Bluetooth, CD Player, CARPETED FLOOR MATS, Head Airbag, Satellite Radio, Serviced here =====PRICED TO MOVE: This ...

# Your Price \$11,988 360° Pricing Analysis

Market Av

Market Average Internet Price

\$15,855

YOUR PRICE IS:

\$3,867 Below Market Average Internet Price

**₩** NADA

(AS OF 7/28/2014)

NADA Retail Value

\$13,000

\$1,012 Below NADA Retail Value

# Comparison Cars in Market:

| Vehicle  | Color  | Mileage | Certified? | Internet<br>Price | Your Price<br>Savings: |
|--|--------|---------|------------|-------------------|------------------------|
| 2011 Hyundai Sonata Sedan  | Blue   | 84,809  |            | \$15,995          | You save \$4,007       |
| NEW CAR TRADE JUST IN !!! ONE OWNER WITH A CLEAN CARFAX !!! FULLY LOADED. EXTRA SHARP WITH 2-TONE LEATHER INTERIOR AND RALLY WHEEL PACKAGE.More Info a |        |         |            |                   |                        |
| 2011 Hyundai Sonata Sedan  | White  | 95,735  |            | \$15,900          | You save \$3,912       |
| No ad preview found.   |        |         |            |                   |                        |
| 2011 Hyundai Sonata Sedan SE   | Blue   | 80,316  |            | \$14,500          | You save \$2,512       |
| Please contact us TOLL FREE FROM YOUR SMARTPHONE OR iPhone at 1-888-886-1068 for details on any one of our Quality Pre-Owned or New Vehicles and for a |        |         |            |                   |                        |
| 2011 Hyundai Sonata Sedan SE   | Blue   | 83,088  |            | \$14,499          | You save \$2,511       |
| How much gas are you going to start saving once you are driving away in this fully-loaded 2011 Hyundai Sonata? Its extremely well equipped and has all |        |         |            |                   |                        |
| 2011 Hyundai Sonata Sedan  | Gray   | 104,356 |            | \$12,999          | You save \$1,011       |
| Established 1966!CONTACT USContact internet sales at 781-322-6600 or sales@richardsmotorcars.com for more information.We make every effort to insure t |        |         |            |                   |                        |
| 2011 Hyundai Sonata Sedan GLS  | Silver | 93,166  |            | \$12,991          | You save \$1,003       |
| New Inventory! This is the vehicle for you if you're looking to get great gas mileage on your way to work Are you interested in a simply wonderful     |        |         |            |                   |                        |
| 2011 Hyundai Sonata Sedan GLS  | Gray   | 80,869  |            | \$12,782          | You save \$794         |
| Here at Harte Nissan every vehicle goes through a rigorous multi point inspection to ensure the safety of you and your loved ones. All our vehicles ar |        |         |            |                   |                        |
| 2011 Hyundai Sonata Sedan  | Gray   | 81,953  |            | \$12,725          | You save \$737         |
| No ad preview found.   |        |         |            |                   |                        |
| 2011 Hyundai Sonata Sedan GLS  | Silver | 99,048  |            | \$12,550          | You save \$562         |
| Get excited about the 2011 Hyundai Sonata! It offers great fuel economy and a broad set of features! This 4 door, 5 passenger sedan has not yet reache |        |         |            |                   |                        |
| 2011 Hyundai Sonata Sedan  | Gray   | 109,178 |            | \$12,358          | You save \$370         |
| No ad preview found.   |        |         |            |                   |                        |

#### JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

#### Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

#### NADA Used Car Guide - Retail Value

Actual valuations for 2011 Hyundai Sonata GLS with 93,168 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH , for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

#### Edmunds True Market Value (TMV)

Actual valuations for 2011 Hyundai Sonata GLS with 93,168 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Hyundai Sonata GLS with 93,168 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

### Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Hyundai Sonata GLS with 93,168 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Hyundai Sonata GLS and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

#### Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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