

How did AUTOFAIR HYUNDAI become NH's highest volume new and certified pre-owned dealer? One happy customer at a time. We offer the largest selection, at the most aggressive prices. If it doesn't stand tall, we don't sell it, period. With over three hundred pre-owned cars and trucks to choose from we have it all. If we don't have what you are looking for, just ask us to go get it for you. We are conveniently located across from the mall of NH.

1477 S Willow Street • Manchester, NH 03103 • 8886059613

2012 Hyundai Sonata GLS



Exterior Color: Indigo Night

Mileage: 48,273

Stock #: 527196T

VIN: 5NPEB4AC4CH432419

Engine: 2.4L 4 Cylinder Engine

Transmission:

Drive Train: FWD

Equipment:

- Satellite Radio
- MP3 Player
- Keyless Entry
- Alarm
- Bucket Seats
- 4-Wheel Disc Brakes
- Side Head Air Bag
- A/C
- iPod/MP3 Input
- Onboard Communications System
- Steering Wheel Controls
- Electronic Stability Control
- Brake Assist
- Tire Pressure Monitoring System
- Rear Head Air Bag
- Passenger Air Bag
- CD Player
- Remote Trunk Release
- Child Safety Locks
- Heated Mirrors
- 4-Wheel ABS
- Trip Computer
- 6-Speed A/T
- Driver Air Bag

Expert Reviews:

Edmunds.com: Lots of standard and optional features for the money; stylish and comfortable cabin; top fuel economy; strong safety scores; lengthy warranty.

KBB.com: From its stunning sculpted exterior, to its modern and feature-filled interior, to a suite of powerful yet fuel-efficient 4-cylinder engines, the 2012 Hyundai Sonata hits every target with pin-point accuracy.

CarAndDriver.com: New in 2011 with styling that set the hidebound mid-size segment on its ear, the Sonata is a well-appointed and attractive alternative to the Accord and the Camry.

Vehicle History Highlights:

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

Ad Preview:

Excellent Condition, CARFAX 1-Owner, Hyundai Certified. REDUCED FROM \$14,388!, \$2,000 below NADA Retail!, FUEL EFFICIENT 35 MPG Hwy/24 MPG City! GLS PZEV trim. iPod/MP3 Input, CD Player, Satellite Radio, CARPETED FLOOR MATS, Head Airbag. =====PRICED ...

HYUNDAI CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 10-Year/ 100,000 mile powertrain limited warranty
- 10-Year/Unlimited mileage roadside assistance & 1st-Day Rental Car reimbursement for covered repairs
- 150-Point Inspection and Reconditioning
- 24-Hour Roadside Assistance
- Towing/Rental/Travel Breakdown Benefits
- Carfax Vehicle History Report

Your Price \$13,758

360° Pricing Analysis

(AS OF 9/10/2014)

YOUR PRICE IS:



Market Average Internet Price

\$16,879

\$3,121

Below Market Average Internet Price



NADA Retail Value

\$15,775

\$2,017

Below NADA Retail Value

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2012 Hyundai Sonata Sedan GLS	Blue	53,846		\$18,345	You save \$4,587
AM/FM Stereo & CD Player,Steering Wheel Stereo Controls,XM Satellite Radio,Intermittent Wipers,Air Conditioning,Power Steering,Power Door Locks,Power					
2012 Hyundai Sonata Sedan GLS	Black	51,913		\$17,987	You save \$4,229
http://www.marcmotors.com This 2012 Hyundai Sonata is great choice for any driver! It has a smooth ride and impressive handling. It can easily mane					
2012 Hyundai Sonata Sedan GLS	Silver	52,233		\$17,954	You save \$4,196
Easygoing instrument cluster. Noise-pollution-free zone inside the tranquil cabin. LIFETIME POWERTRAIN WARRANTY INCLUDED. Don't miss this double-barga					
2012 Hyundai Sonata Sedan GLS	Blue	42,959		\$16,499	You save \$2,741
Hyundai Certified. Want to save some money? Get the NEW look for the used price on this one owner vehicle. Previous owner purchased it brand new! Hyun					
2012 Hyundai Sonata Sedan GLS	Blue	42,896	✓	\$15,988	You save \$2,230
Electronic Stability Control (ESC) w/ Traction Control,ABS w/ Electronic Brake Force Distribution & Brake Assist,4-Wheel Disc Brakes,Front, Front Side					
2012 Hyundai Sonata Sedan GLS	Gray	46,414	✓	\$15,488	You save \$1,730
No ad preview found.					
2012 Hyundai Sonata Sedan GLS	Red	58,107		\$15,447	You save \$1,689
Vanity Mirrors,Side Impact Door Beams,Vehicle Stability Assist,Tire Pressure Monitor,EBD Electronic Brake Dist,EBA Emergency Brake Asst,Child Safety L					
2012 Hyundai Sonata Sedan GLS	Black	40,824	✓	\$15,000	You save \$1,242
This 2012 Hyundai Sonata GLS is super sharp in Midnight Black Mica and you have to see this in the sunlight; it really shows. We've priced this Sonata					
2012 Hyundai Sonata Sedan GLS	Black	43,864		\$15,000	You save \$1,242
You've never felt safer than when you cruise with anti-lock brakes and stability control in this 2012 Hyundai Sonata GLS. Priced well below Kelly Blue					
2012 Hyundai Sonata Sedan GLS	Unknown	42,625		\$14,998	You save \$1,240
No ad preview found.					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2012 Hyundai Sonata GLS with 48,273 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for September and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2012 Hyundai Sonata GLS with 48,273 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Hyundai Sonata GLS with 48,273 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Hyundai Sonata GLS with 48,273 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Hyundai Sonata GLS and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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