AutoFair Honda of Plymouth in Plymouth, MA treats the needs of each individual customer with paramount concern. We know that you have high expectations, and as a car dealer we enjoy the challenge of meeting and exceeding those expectations each and every time. Allow us to demonstrate our commitment to excellence!

9 Long Pond Road " Plymouth, MA 02360 "

# 2012 Hyundai Elantra Limited





Exterior Color: Radiant Silver Metallic

Mileage: 64,385

Engine: 1.8L 4 Cylinder Engine

Transmission: Automatic Drive Train: FWD

### Equipment:

- Leather Seats
- Satellite Radio
- CD Player
- Aluminum Wheels
- Steering Wheel Controls
- Electronic Stability Control
- 4-Wheel ABS
- Trip Computer

- Heated Driver Seat
- iPod/MP3 Input
- MP3 Player
- Keyless EntryHeated Mirrors
- Puelcet Conto
- Bucket Seats
- Tire Pressure Monitoring System
- Side Head Air Bag

Heated Rear Seat

Stock #: 73876B

VIN: 5NPDH4AE7CH116847

- Bluetooth
- Sunroof
- Child Safety Locks
- Alarm
- Brake Assist
- 4-Wheel Disc Brakes
- Rear Head Air Bag

### **Expert Reviews:**

Edmunds.com: Thanks to head-turning styling, a fuel-efficient engine and a long list of standard safety features and upscale options, the 2012 Hyundai Elantra is a top pick for a small sedan.

newCarTestDrive.com: Fuel economy is a government-rated 29 mpg City, 40 mpg Highway with either transmission. That's better than the Ford Focus (26/36 mpg), Chevrolet Cruze (26/36 mpg), or Honda Civic (28/36 mpg).

KBB.com: The 2012 Hyundai Elantra sedan definitely outclasses just about everything in the segment, yet its low price, feature-laden standard-equipment list and large interior defy the compact-car image.

CarAndDriver.com: A larger, sleeker, more plush, and made-in-America Elantra takes "fluidic styling" cues from the bigger Sonata.

### Vehicle History Highlights:

- CARFAX 1-Owner
- \* CARFAX No Frame Damage
- Reported

### CARFAX

- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

#### Ad Preview:

CARFAX 1-Owner, Excellent Condition. JUST REPRICED FROM \$14,255, EPA 38 MPG Hwy/28 MPG City!, PRICED TO MOVE \$2,100 below NADA Retail! Heated Leather Seats, Moonroof, Satellite Radio, iPod/MP3 Input, Bluetooth, Heated Rear Seat READ MORE!=====KEY FEATURES ...

### Your Price \$12,491

360° Pricing Analysis								
(AS OF 11/22/2014)	3	YOUR PRICE IS:						
	Market Average Internet Price	\$13,154	\$663 Below Market Average Internet Price					
₩ NADA	NADA Retail Value	\$14,650	\$2,159 Below NADA Retail Value					

## Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:		
2012 Hyundai Elantra Sedan Limited	Red	57,066	V	\$14,299	You save \$1,808		
Hyundai Certified, Bluetooth Hands-Free Phone System, Heated front seats, Heated rear seats, Power Windows w/Drivers Auto- Down, Radio: Autonet AM/FM/C							
2012 Hyundai Elantra Sedan Limited	Silver	60,186		\$14,256	You save \$1,765		
Clean CARFAX 1 Owner - Navigation System - Backup Camera - New Brakes - Bluetooth Technology - Leather Seating - Heated Seats - Push Button Start - Pr							
2012 Hyundai Elantra Sedan Limited	Blue	51,578		\$14,199	You save \$1,708		
This amazing Vehicle is just waiting to bring the right owner lots of joy and happiness with years of trouble-free use*** CARFAX 1 owner and buyback g							
2012 Hyundai Elantra Sedan Limited	Gray	57,368		\$13,997	You save \$1,506		
This 2012 Hyundai Elantra has outstanding fuel economy and tons of trunk room. Equipped with a 1.8L,4cyl engine, heated leather, sunroof / moonroof, b							
2012 Hyundai Elantra Sedan Limited	Blue	63,690		\$13,500	You save \$1,009		
You've never felt safer than when you cruise with anti-lock brakes, a backup camera and stability control in this 2012 Hyundai Elantra Limited. This o							
2012 Hyundai Elantra Sedan Limited	Black	55,480		\$13,500	You save \$1,009		
Bernardi Hyundai has a wide selection of exceptional pre-owned vehicles to choose from, including this 2012 Hyundai Elantra. Your buying risks are red							
2012 Hyundai Elantra Sedan Limited	Silver	55,774		\$13,488	You save \$997		
Dutiful dashboard with get-down-to-business controls. Surround soundlessness. Here at Empire Hyundai, we try to make the purchase process as easy and							
2012 Hyundai Elantra Sedan Limited	Silver	64,385		\$12,691	You save \$200		
Get away in this 2012 Hyundai Elantra Limited and experience a one-of-a-kind ride with power sun/moonroof, handsfree/bluetooth integration, leather seats, heated seats, satellite radio, digital odometer, power sunroof, and traction control. It comes							

#### JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

#### Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

#### NADA Used Car Guide - Retail Value

Actual valuations for 2012 Hyundai Elantra Limited with 64,385 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - MA, for November and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

#### Edmunds True Market Value (TMV)

Actual valuations for 2012 Hyundai Elantra Limited with 64,385 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Hyundai Elantra Limited with 64,385 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 02360. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

#### Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 02360. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Hyundai Elantra Limited with 64,385 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Hyundai Elantra Limited and 50 miles radius from dealership, based on your dealer's zipcode (02360), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

#### Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 50 miles radius from dealership, based on your dealer's zipcode (02360), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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