AutoFair Honda of Plymouth in Plymouth, MA treats the needs of each individual customer with paramount concern. We know that you have high expectations, and as a car dealer we enjoy the challenge of meeting and exceeding those expectations each and every time. Allow us to demonstrate our commitment to excellence!

9 Long Pond Road \* Plymouth, MA 02360 \*

Certified 2011 Honda CR-V LX Used Cars Exterior Color: BLACK Stock #: 73190U 508-503-1053 VIN: 5J6RE4H38BL054995 Mileage: 41,529 Engine: 2.4L 4 Cylinder Engine Transmission: 5-Speed A/T Drive Train: 4WD AutoFairHondaofPlymouth.com Equipment: iPod/MP3 Input CD Player MP3 Player Keyless Entry Child Safety Locks - 4x4 Electronic Stability Control Bucket Seats Brake Assist - 4-Wheel ABS Tire Pressure Monitoring System • 4-Wheel Disc Brakes Vehicle Anti-Theft System Trip Computer Side Head Air Bag • Rear Head Air Bag 5-Speed A/T - A/C - Cruise Control - Driver Air Bag Passenger Air Bag Power Windows Power Door Locks - Rear Defrost CARFAX Vehicle History Highlights: - CARFAX 1-Owner - CARFAX Buy Back Guarantee - CARFAX No Total Loss Reported - CARFAX No Odometer Rollback - CARFAX No Frame Damage CARFAX No Airbag Deployment Reported Reported Reported Ad Preview: WAS \$19,857, FUEL EFFICIENT 27 MPG Hwy/21 MPG City! LX trim. Honda Certified, Excellent Condition, CARFAX 1-Owner, ONLY 41,529 Miles! iPod/MP3 Input, CD Player, Head Airbag, 4x4, Serviced here, Non-Smoker vehicle, Four new tires. SEE MORE!====Honda ... HONDA CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES -Balance of original 7-year/100,000-Mile Powertrain Additional 1-year/12,000-mile Non-Powertrain Warranty Warranty •150-Point Inspection and Reconditioning NO Deductible Vehicle History Report Your Price \$17,499 260° Dricing Applycic

360 Pricing Analysis								
(AS OF 6/14/2014)		YOUR PRICE IS:						
	Market Average Internet Price	\$18,194	\$695 Below Market Average Internet Price					
🕮 NADA	NADA Retail Value	\$17,525	\$26 Below NADA Retail Value					

# Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:		
2011 Honda CR-V SUV LX	Black	37,261		\$19,499	You save \$2,000		
Airbag Deactivation, Multi-Function Steering Wheel, Side Air Bag System, Dual Air Bags, Fuel Data Display, Traction Control System, Child Safety Locks, EBA E							

2011 Honda CR-V SUV LX	Black	31,463		\$18,999	You save \$1,500			
One ownerClean Car FaxAWDThru the shop:Replaced engine air filter and cabin air filterrear differential fluid service donereplaced wipe								
2011 Honda CR-V SUV LX	Black	41,887		\$18,999	You save \$1,500			
Power Steering, Power Brakes, Power Door Locks, Power Windows, AM/FM Stereo Radio, MP3 Player, *CD Player, Sport Wheels, Clock, Trip Odometer, Tachometer, *Air C								
2011 Honda CR-V SUV LX	Unknown	36,020	~	\$18,998	You save \$1,499			
1 PREVIOUS OWNER**LOW MILES**FUEL EFFICIENT (21 CITY/27 HIGHWAY)**HONDA CERTIFIED Honda Pre-Owned Certification Service, a value of \$405.00, by Honda								
2011 Honda CR-V SUV LX	Blue	32,602		\$18,979	You save \$1,480			
No ad preview found.								
2011 Honda CR-V SUV LX	Silver	38,572	<ul> <li></li> </ul>	\$18,614	You save \$1,115			
No ad preview found.								
2011 Honda CR-V SUV LX	Black	36,433	~	\$18,352	You save \$853			
2011CRVLX 4 CYL4WDAUTO36,435 MILESPSPWPDLCLEAN CARFAXONE-OWNER Crystal Black Exterior w/ Gray InteriorCLOTH SEATSC								
2011 Honda CR-V SUV LX	Black	44,076		\$18,299	You save \$800			
No ad preview found.								
2011 Honda CR-V SUV LX	Green	30,911	~	\$18,221	You save \$722			
No ad preview found.								
2011 Honda CR-V SUV LX	Gray	36,418	~	\$18,028	You save \$529			
No ad preview found.								

### JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

#### Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

## NADA Used Car Guide - Retail Value

Actual valuations for 2011 Honda CR-V LX with 41,529 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - MA, for June and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

#### Edmunds True Market Value (TMV)

Actual valuations for 2011 Honda CR-V LX with 41,529 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Honda CR-V LX with 41,529 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 02360. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

#### Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 02360. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Honda CR-V LX with 41,529 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Honda CR-V LX and 50 miles radius from dealership, based on your dealer's zipcode (02360), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

#### Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 50 miles radius from dealership, based on your dealer's picode (02360), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

#### CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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