AutoFair Honda of Plymouth in Plymouth, MA treats the needs of each individual customer with paramount concern. We know that you have high expectations, and as a car dealer we enjoy the challenge of meeting and exceeding those expectations each and every time. Allow us to demonstrate our commitment to excellence!

9 Long Pond Road \* Plymouth, MA 02360 \*

# 2011 Honda CR-V LX



Stock #: 73632T VIN: 5J6RE4H37BL083162



Exterior Color: BROWN Mileage: 49,454

2.4L 4 Cylinder Engine Engine:

Transmission: 5-Speed A/T

Drive Train: 4WD

## Equipment:

■ iPod/MP3 Input

Electronic Stability Control

4-Wheel ABS

Vehicle Anti-Theft System

 Rear Head Air Bag Passenger Air Bag

Power Windows

CD Player

Keyless Entry Bucket Seats

 Tire Pressure Monitoring System Trip Computer

5-Speed A/T Driver Air Bag

Power Door Locks

MP3 Player

Child Safety Locks

Brake Assist

 4-Wheel Disc Brakes Side Head Air Bag

- A/C

 Cruise Control Rear Defrost

## Expert Reviews:

KBB.com: The CR-V's dual-dial dash is an easy read, controls and switchgear are all within arm's reach and simple to operate and inside storage areas abound.

CarAndDriver.com: Honda's compact soft-roader tops the SUV sales charts thanks to solid construction, a bulletproof reputation, its just-right size, and carlike handling.

# Vehicle History Highlights: CARFAX

- CARFAX 1-Owner

 CARFAX No Frame Damage Reported

 CARFAX Buy Back Guarantee CARFAX No Airbag Deployment Reported

 CARFAX No Total Loss Reported CARFAX No Odometer Rollback

Reported

## Ad Preview:

CARFAX 1-Owner, Excellent Condition, Honda Certified. LX trim. WAS \$19,498, EPA 27 MPG Hwy/21 MPG City! iPod/ MP3 Input, CD Player, Head Airbag, 4x4, Serviced here. AND MORE!=====DRIVE WITH CONFIDENCE: CARFAX 1-Owner Balance of original 7-year/100, 000-Mile ...

## HONDA CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

-Balance of original 7-year/100,000-Mile Powertrain Warranty

Vehicle History Report

- -Additional 1-year/12,000-mile Non-Powertrain Warranty
- •150-Point Inspection and Reconditioning
- •NO Deductible

## Your Price \$17,399

# 360° Pricing Analysis

(AS OF 7/30/2014)

Market Average Internet Price

\$19,665

YOUR PRICE IS:

\$2,266 **Below Market Average Internet Price** 

## Comparison Cars in Market:

Your Price Savings: Internet Price

2011 Honda CR-V SUV EX-L	Gray	40,391		\$21,820	You save \$4,421
Power sunroof, heated leather, and much more. This is the top level CRV. Great utility and economy all in one.					
2011 Honda CR-V SUV EX-L	Black	40,141		\$21,497	You save \$4,098
AWD. Talk about a deal! Ready to roll! This vehicle has a Silko Honda Exclusive Lifetime Powertrain Warranty. Fully Serviced & Ready for Immediate Del					
2011 Honda CR-V SUV EX	Silver	43,677		\$20,577	You save \$3,178
Pre-owned 2011 Honda CR-V! This CR-V awd only has 43k miles! If your looking for an Affordable, A Reliable, SUV with style, You have to come on down t					
2011 Honda CR-V SUV EX	Silver	47,531	V	\$18,987	You save \$1,588
Travel enthusiasts will love driving out of town in this smooth-riding 2011 Honda CR-V, packed with plenty of style (and space) to comfortably get you to where you're going. Don't worry about any issues with your vehicle; it's only had one previous o					
2011 Honda CR-V SUV EX	Silver	48,347		\$17,776	You save \$377
This 2011 Honda CR-V EX is a stylish and reliable way to get to all your local cultural and civic activities. This SUV has only had one previous owner					

#### JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

#### Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

#### NADA Used Car Guide - Retail Value

Actual valuations for 2011 Honda CR-V LX with 49,454 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - MA, for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail

#### Edmunds True Market Value (TMV)

Actual valuations for 2011 Honda CR-V LX with 49,454 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Honda CR-V LX with 49,454 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 02360. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

#### Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 02360. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Honda CR-V LX with 49,454 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Honda CR-V LX and 25 miles radius from dealership, based on your dealer's zipcode (02360), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

#### Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 25 miles radius from dealership, based on your dealer's zipcode (02360), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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