



AutoFair Honda has one of the largest used car inventories in the country specializing in AutoFair Certified and Honda Certified Used Cars. We are committed to providing our customers with professional service, honest pricing, and world-class quality. AutoFair Honda's current awards include the current 2012 Honda President's Award (10 times), 2013 Best of Business (4 times), and 2013 Best of NH (4 times).

200 Keller Street • Manchester, NH 03103 •



## 2011 Honda Pilot Touring



Exterior Color: Crystal Black Pearl

Mileage: 58,923

Stock #: 921666T

VIN: 5FN9F4H92BB083284

Engine: 3.5L V6 Cylinder Engine

Transmission: Automatic

Drive Train: 4WD

### Equipment:

- Leather Seats
- DVD
- Heated Driver Seat
- Satellite Radio
- Multi-CD Changer
- MP3 Player
- Aluminum Wheels
- Privacy Glass
- Third Row Seat
- Power Liftgate
- Back-Up Camera
- iPod/MP3 Input
- Trailer Hitch
- Sunroof
- Keyless Entry
- Steering Wheel Controls
- Navigation
- Rear Air
- Premium Sound System
- Bluetooth
- Dual Zone A/C
- 4x4
- Remote Trunk Release
- Child Safety Locks

### Expert Reviews:

Edmunds.com: Pleasant ride, decently roomy third-row seat, smooth V6, clever interior storage features, perfect crash test scores.

newCarTestDrive.com: With six cup holders in the second row alone, eight door cargo pockets and the ability to carry a 4x8-foot sheet of building material flat inside, finding a place for everything isn't an issue.

KBB.com: With seating for eight persons and ample room for all their stuff, this crossover echoed what people liked about SUVs without the heft or poor fuel economy as trade-offs.

CarAndDriver.com: Honda's class-leading and comparison-test-winning Pilot crossover has a spacious and stylish interior and a square-jawed SUV look that resonate with buyers and C/D editors alike.

### Vehicle History Highlights:

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

Moonroof, Navigation System, Third Row Seat, Heated Leather Seats, Entertainment System, 4x4, Power Liftgate, Hitch, Aluminum Wheels, Head Airbag. CARFAX 1-Owner, Superb Condition. PRICE DROP FROM \$28,984, \$400 below NADA Retail! Touring trim. =====AUTOFAIR ...

**Your Price \$28,341**

### 360° Pricing Analysis

(AS OF 7/29/2014)

YOUR PRICE IS:



NADA Retail Value

\$28,800

**\$459**

Below NADA Retail Value

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2011 Honda Pilot Touring with 58,923 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2011 Honda Pilot Touring with 58,923 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Honda Pilot Touring with 58,923 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Honda Pilot Touring with 58,923 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Honda Pilot Touring and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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