

How did AUTOFAIR HYUNDAI become NH's highest volume new and certified pre-owned dealer? One happy customer at a time. We offer the largest selection, at the most aggressive prices. If it doesn't stand tall, we don't sell it, period. With over three hundred pre-owned cars and trucks to choose from we have it all. If we don't have what you are looking for, just ask us to go get it for you. We are conveniently located across from the mall of NH.

1477 S Willow Street • Manchester, NH 03103 • 8886059613

## 2011 Honda Pilot Touring



Exterior Color: Dark Cherry Pearl

Mileage: 41,341

Stock #: 526892T

VIN: 5FN9F4H91BB097810

Engine: 3.5L V6 Cylinder Engine

Transmission: Automatic

Drive Train: 4WD

### Equipment:

- Leather Seats
- DVD
- Heated Driver Seat
- Satellite Radio
- Multi-CD Changer
- MP3 Player
- Aluminum Wheels
- Privacy Glass
- Third Row Seat
- Power Liftgate
- Back-Up Camera
- iPod/MP3 Input
- Trailer Hitch
- Sunroof
- Keyless Entry
- Steering Wheel Controls
- Navigation
- Rear Air
- Premium Sound System
- Bluetooth
- Dual Zone A/C
- 4x4
- Remote Trunk Release
- Child Safety Locks

### Expert Reviews:

Edmunds.com: Pleasant ride, decently roomy third-row seat, smooth V6, clever interior storage features, perfect crash test scores.

newCarTestDrive.com: With six cup holders in the second row alone, eight door cargo pockets and the ability to carry a 4x8-foot sheet of building material flat inside, finding a place for everything isn't an issue.

KBB.com: With seating for eight persons and ample room for all their stuff, this crossover echoed what people liked about SUVs without the heft or poor fuel economy as trade-offs.

CarAndDriver.com: Honda's class-leading and comparison-test-winning Pilot crossover has a spacious and stylish interior and a square-jawed SUV look that resonate with buyers and C/D editors alike.

### Vehicle History Highlights:

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

WAS \$29,488, \$3,800 below NADA Retail! Superb Condition, CARFAX 1-Owner, GREAT MILES 41,341! Sunroof, Navigation, 3rd Row Seat, Heated Leather Seats, DVD Entertainment System, 4x4, Power Liftgate, Trailer Hitch, Alloy Wheels. =====Honda PILOT: UNMATCHED ...

**Your Price \$25,488**

### 360° Pricing Analysis

(AS OF 8/3/2014)

YOUR PRICE IS:



Market Average Internet Price

\$27,157

**\$1,669**

Below Market Average Internet Price



NADA Retail Value

\$29,350

**\$3,862**

Below NADA Retail Value

## Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2011 Honda Pilot SUV Touring	Gray	53,664	✓	\$29,998	You save \$4,510
No ad preview found.					
2011 Honda Pilot SUV Touring	Black	58,916		\$29,486	You save \$3,998
4WD. Classy Black! Look! Look! Look! LIFETIME POWERTRAIN WARRANTY INCLUDED. Are you still driving around that old thing? Come on down today and get in					
2011 Honda Pilot SUV Touring	Black	61,639		\$27,995	You save \$2,507
Family owned and operated since 1975. Please contact Rick McAvay for details and pricing!*PLEASE EMAIL US FOR SAVINGS!*We are not responsible for inco					
2011 Honda Pilot SUV Touring	Black	57,697	✓	\$27,988	You save \$2,500
4WD. Call and ask for details! Hurry and take advantage now! This stunning-looking 2011 Honda Pilot is the SUV that you have been looking to get your					
2011 Honda Pilot SUV Touring	Maroon	46,521	✓	\$27,988	You save \$2,500
Honda Certified fully loaded Pilot Touring with great features and only has 46k miles on it. Only has had one previous owner with a clean car fax hist					
2011 Honda Pilot SUV Touring	Silver	47,000		\$27,900	You save \$2,412
One owner off Honda Lease, top of the line Touring Package, only 47,000 original miles, with all the options available..factory navigation system, bac					
2011 Honda Pilot SUV Touring	Black	57,936		\$27,898	You save \$2,410
No ad preview found.					
2011 Honda Pilot SUV Touring	Black	57,213		\$27,200	You save \$1,712
Carfax Certified Vehicle! 4WD, Air Conditioning, Alloy wheels, AM/FM radio, Automatic temperature control, CD player, Leather-Trimmed Seat Trim, MP3 d					
2011 Honda Pilot SUV Touring	Gray	56,110		\$27,000	You save \$1,512
2011 Honda Pilot TouringVin: 5FN9F4H98BB092605Mileage: 56,110Color: GRAY / Stock: A141313AEngine: 3.5L SOHC MPFI 24-Valve i-VTEC V6 EngineTran: Automa					
2011 Honda Pilot SUV Touring	White	47,571		\$26,998	You save \$1,510
Only the best used cars are selected to become CarMax cars - just 1 in 3 that we evaluate meets our high standards for quality. We then invest time an					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2011 Honda Pilot Touring with 41,341 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for August and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2011 Honda Pilot Touring with 41,341 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Honda Pilot Touring with 41,341 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Honda Pilot Touring with 41,341 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Honda Pilot Touring and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

---

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

INCIDENT TECHNOLOGIES DEPENDS ON ITS SOURCES FOR THE ACCURACY AND RELIABILITY OF ITS INFORMATION. THEREFORE, NO RESPONSIBILITY IS ASSUMED BY INCIDENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS IN THIS REPORT. INCIDENT TECHNOLOGIES FURTHER EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

ALL INFORMATION RELATED TO THE SOURCES ABOVE WAS ASSEMBLED BY AUTOFAIR HYUNDAI AND NO RESPONSIBILITY IS ASSUMED BY INCIDENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS OF THE ASSEMBLED DATA.

© 2010 INCIDENT Technologies, LLC. All rights reserved. 8/3/2014