

2011 Honda Pilot EX-L



Exterior Color: SILVER
Mileage: 39,197

Stock #: SB40918TA
VIN: 5FN9F4H56BB038880

Engine: 3.5L V6 Cylinder Engine
Transmission: Automatic
Drive Train: 4WD

Equipment:

- Leather Seats
- 4x4
- Back-Up Camera
- iPod/MP3 Input
- Aluminum Wheels
- Keyless Entry
- Steering Wheel Controls
- Bucket Seats
- Third Row Seat
- Rear Air
- Premium Sound System
- Multi-CD Changer
- Dual Zone A/C
- Privacy Glass
- Electronic Stability Control
- Electrochromic rearview mirror
- Sunroof
- Heated Driver Seat
- Satellite Radio
- Trailer Hitch
- MP3 Player
- Child Safety Locks
- Heated Mirrors
- Brake Assist

Vehicle History Highlights:



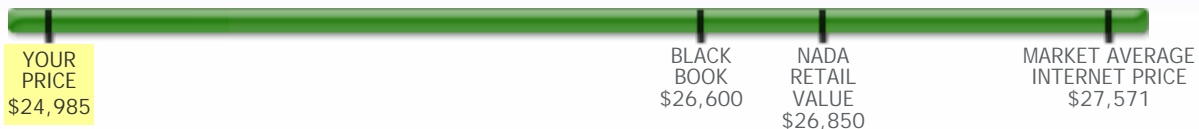
- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported
- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Accidents / Damage Reported

Ad Preview:

LOCALLY OWNED TRADE IN WITH ONLY 36K MILES, CLEAN CARFAX, BALANCE OF FACTORY WARRANTY!! 4X4 EXL MODEL WITH HEATED LEATHER SEATS, THIRD ROW SEAT, PREMIUM SOUND SYSTEM, ALLOY WHEELS, AND MUCH MORE!! LOOKS NEW!! MUST SEE!! =====BUY FROM AN AWARD WINNING ...

Your Price \$24,985

360° Pricing Analysis



(AS OF 6/2/2014)

YOUR PRICE IS:



Market Average Internet Price

\$27,571

\$2,586
Below Market Average Internet Price



NADA Retail Value

\$26,850

\$1,865
Below NADA Retail Value



Black Book

\$26,600

\$1,615
Below Black Book

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2011 Honda Pilot SUV EX-L	Silver	31,827		\$28,988	You save \$4,003

CARFAX 1-Owner, Superb Condition, Honda Certified, GREAT MILES 31,890! REDUCED FROM \$29,988! Third Row Seat, Moonroof, Entertainment System, Heated Le					
2011 Honda Pilot SUV EX-L	Black	47,959		\$28,988	You save \$4,003
Superb Condition, CARFAX 1-Owner, Honda Certified. REDUCED FROM \$29,988! Moonroof, Third Row Seat, Heated Leather Seats, Entertainment System, 4x4, Re					
2011 Honda Pilot SUV EX-L	Silver	30,530	✓	\$28,988	You save \$4,003
CARFAX 1-Owner, Honda Certified, Excellent Condition, LOW MILES - 30,530! Third Row Seat, Moonroof, Entertainment System, Heated Leather Seats, Rear A					
2011 Honda Pilot SUV EX-L	White	34,505	✓	\$28,988	You save \$4,003
Honda Certified, Excellent Condition, GREAT MILES 34,505! \$700 below Kelley Blue Book! 3rd Row Seat, Sunroof, Heated Leather Seats, Rear Air, Back-Up					
2011 Honda Pilot SUV EX-L	Blue	46,731		\$27,992	You save \$3,007
No ad preview found.					
2011 Honda Pilot SUV EX-L	Silver	34,574		\$27,988	You save \$3,003
CARFAX 1-Owner, Honda Certified, Superb Condition. Sunroof, 3rd Row Seat, Heated Leather Seats, Premium Sound System, Satellite Radio, iPod/MP3 Input,					
2011 Honda Pilot SUV EX-L	Black	35,906		\$27,988	You save \$3,003
PRICED TO MOVE \$700 below Kelley Blue Book! Honda Certified, Extra Clean, CARFAX 1-Owner. Moonroof, Third Row Seat, Heated Leather Seats, Premium Soun					
2011 Honda Pilot SUV EX-L	Brown	32,959		\$27,988	You save \$3,003
Superb Condition, Honda Certified, GREAT MILES 32,951! Heated Leather Seats, Moonroof, Third Row Seat, Premium Sound System, Satellite Radio, iPod/MP3					
2011 Honda Pilot SUV EX-L	Gray	47,402	✓	\$27,493	You save \$2,508
JUST REDUCED! ONE OWNER! FULLY SERVICED AND HONDA CERTIFIED! 12,000 MILE COMPREHENSIVE/100,000 MILE POWERTRAIN WARRANTY WITH NO DEDUCTIBLE AT ANY HOND					
2011 Honda Pilot SUV EX-L	Gray	31,993	✓	\$27,373	You save \$2,388
New Arrival! NEW TIRES, NEW FRONT BRAKES, AND NEW BATTERY! LEATHER SEATS, 3RD ROW SEATING, SATELLITE RADIO, SUNROOF / MOONROOF, AND MP3 CD PLAYER. LOW					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2011 Honda Pilot EX-L with 39,197 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - LA, for May and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2011 Honda Pilot EX-L with 39,197 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Honda Pilot EX-L with 39,197 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 70815. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 70815. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Honda Pilot EX-L with 39,197 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Honda Pilot EX-L and 100 miles radius from dealership, based on your dealer's zipcode (70815), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (70815), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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