



What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k mi, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street • Manchester, NH 03103 •

## 2011 Honda Odyssey Touring Elite



Exterior Color: GRAY  
Mileage: 16,884

Stock #: 444731T  
VIN: 5FNRL5H98BB036540

Engine: 3.5L V6 Cylinder Engine  
Transmission: 5-Speed A/T  
Drive Train: FWD

### Equipment:

- Leather Seats
- DVD
- Heated Driver Seat
- Satellite Radio
- Dual Zone A/C
- MP3 Player
- Keyless Entry
- Steering Wheel Controls
- Third Row Seat
- Power Liftgate
- Back-Up Camera
- iPod/MP3 Input
- Heated Side Mirrors
- Moonroof
- Privacy Glass
- Child Safety Locks
- Navigation
- Rear Air
- Premium Sound System
- Bluetooth
- Rear Spoiler
- Aluminum Rims
- Remote Trunk Release
- Electronic Stability Control

### Expert Reviews:

Edmunds.com: The 2011 Honda Odyssey is a top pick for a minivan thanks to its highly versatile interior, long list of features and responsive handling.

newCarTestDrive.com: It weighs less, is usually less expensive, gets better fuel economy, offers more passenger and cargo room, and greater flexibility in how the space is configured.

KBB.com: With decent power under hood, a choice of two smooth-shifting transmissions, solid steering and confident braking, there's not much to complain about when it comes to driving this people mover.

CarAndDriver.com: Excellent ergonomics, third row folds easily, fuel-efficient V-6, refined manners, nearly carlike handling, new tech features, distinctive styling.

### Vehicle History Highlights:

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

PRICE DROP FROM \$31,994, \$1,000 below NADA Retail!, FUEL EFFICIENT 28 MPG Hwy/19 MPG City! CARFAX 1-Owner, Excellent Condition, GREAT MILES 16,884! Sunroof, NAV, 3rd Row Seat, Heated Leather Seats, DVD, Rear Air, Overhead Airbag AND MORE!=====AFFORDABLE: ...

**Your Price \$31,598**

### 360° Pricing Analysis

(AS OF 7/26/2014)

YOUR PRICE IS:



NADA Retail Value

\$32,625

**\$1,027**  
Below NADA Retail Value



Black Book

\$31,600

**\$2**  
Below Black Book

## Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2011 Honda Odyssey Van Touring Elite	Black	29,816	✓	\$32,998	You save \$1,400
*DVD SYSTEM *NAVIGATION SYSTEM *BACK-UP CAMERA *HEATED LEATHER FRONT SEATS *CLEAN CARFAX *ONE OWNER *LOW MILES This Pre-owned Odyssey has received a r					
2011 Honda Odyssey Van Touring Elite	Gray	27,876	✓	\$31,854	You save \$256
Honda Certified, ABS brakes, Alloy wheels, Auto-dimming Rear-View mirror, Bumpers: body-color, Driver door bin, Driver vanity mirror, DVD-Audio, Elect					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2011 Honda Odyssey Touring Elite with 16,884 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2011 Honda Odyssey Touring Elite with 16,884 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Honda Odyssey Touring Elite with 16,884 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Honda Odyssey Touring Elite with 16,884 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Honda Odyssey Touring Elite and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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