

AutoFair Honda of Plymouth in Plymouth, MA treats the needs of each individual customer with paramount concern. We know that you have high expectations, and as a car dealer we enjoy the challenge of meeting and exceeding those expectations each and every time. Allow us to demonstrate our commitment to excellence!

9 Long Pond Road • Plymouth, MA 02360 •

2012 Honda Odyssey EX-L



Exterior Color: SILVER

Mileage: 28,263

Stock #: 73646T

VIN: 5FNRL5H67CB048962

Engine: 3.5L V6 Cylinder Engine

Transmission: Automatic

Drive Train: FWD

Equipment:

- | | | |
|-------------------------------|------------------------|--------------------------------|
| ▪ Leather Seats | ▪ DVD | ▪ Third Row Seat |
| ▪ Power Liftgate | ▪ Rear Air | ▪ Heated Driver Seat |
| ▪ Back-Up Camera | ▪ Premium Sound System | ▪ Satellite Radio |
| ▪ iPod/MP3 Input | ▪ Bluetooth | ▪ Dual Zone A/C |
| ▪ Power Fourth Passenger Door | ▪ Rear Spoiler | ▪ MP3 Player |
| ▪ Power Third Passenger Door | ▪ Sunroof | ▪ Aluminum Wheels |
| ▪ Remote Trunk Release | ▪ Keyless Entry | ▪ Privacy Glass |
| ▪ Steering Wheel Controls | ▪ Child Safety Locks | ▪ Electronic Stability Control |

Expert Reviews:

Edmunds.com: Winner of 2012 Edmunds.com Best Retained Value Award (Vans category).

newCarTestDrive.com: It can carry 4x8 plywood flat on the floor, with 10-foot-long boards can be stacked on them, extending between the front seats when the convenient removable console is taken out.

KBB.com: From its non-traditional design language to its impressive rear-seat entertainment system, the 2012 Honda Odyssey minivan has something for everyone, which always makes long family outings a bit more enjoyable.

CarAndDriver.com: Minivans don't get much more comfortable or agile, and the engine seamlessly cycles between three-, four-, and six-cylinder operation to save fuel under light loads.

Vehicle History Highlights:

- | | | |
|-----------------------------------|--|--|
| ▪ CARFAX 1-Owner | ▪ CARFAX Buy Back Guarantee | ▪ CARFAX No Total Loss Reported |
| ▪ CARFAX No Frame Damage Reported | ▪ CARFAX No Airbag Deployment Reported | ▪ CARFAX No Odometer Rollback Reported |

Ad Preview:

Honda Certified, Superb Condition, CARFAX 1-Owner. JUST REPRICED FROM \$27,984, PRICED TO MOVE \$1,600 below NADA Retail!, FUEL EFFICIENT 27 MPG Hwy/18 MPG City! Third Row Seat, Moonroof, Heated Leather Seats, DVD Entertainment System CLICK NOW!=====BUY ...

HONDA CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- | | |
|---|---|
| ▪ Balance of original 7-year/100,000-Mile Powertrain Warranty | ▪ Additional 1-year/12,000-mile Non-Powertrain Warranty |
| ▪ Vehicle History Report | ▪ 150-Point Inspection and Reconditioning |
| | ▪ NO Deductible |

Your Price \$27,599

360° Pricing Analysis

(AS OF 7/30/2014)

YOUR PRICE IS:



NADA Retail Value

\$29,275

\$1,676

Below NADA Retail Value



Black Book

\$28,325

\$726
Below Black Book

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2012 Honda Odyssey Van EX-L	Black	27,896	✓	\$28,833	You save \$1,234
No ad preview found.					
2012 Honda Odyssey Van EX-L	Blue	24,375		\$28,598	You save \$999
No ad preview found.					
2012 Honda Odyssey Van EX-L	Maroon	28,070	✓	\$28,504	You save \$905
No ad preview found.					
2012 Honda Odyssey Van EX-L	White	23,798		\$28,000	You save \$401
2012 Honda Odyssey EX-L, 1Owner, WITH ONLY 23K, A 3.5L V6 SOHC i-VTEC Engine, 5-Speed Automatic Transmission, 4-Wheel Disc Brakes, ABS brakes, Air Con					
2012 Honda Odyssey Van EX-L	Gray	41,399	✓	\$27,995	You save \$396
No ad preview found.					
2012 Honda Odyssey Van EX-L	Black	27,037		\$27,880	You save \$281
CLEAN CARFAX !!!!!!!!!!! New Arrival Less than 28k Miles. Safety equipment includes: ABS, Traction control, Curtain airbags, Passenger Airbag, Day					
2012 Honda Odyssey Van EX-L	Brown	28,161	✓	\$27,688	You save \$89
Honda Certified Odyssey with leather interior, DVD player, and many more great features. Has a clean interior, exterior, and engine bay. Runs and driv					
2012 Honda Odyssey Van EX-L	Gray	39,175		\$27,687	You save \$88
Perfect Color Combination! The van you've always wanted! This vehicle has a Silko Honda Exclusive Lifetime Powertrain Warranty. Fully Serviced & Ready					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2012 Honda Odyssey EX-L with 28,263 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - MA , for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2012 Honda Odyssey EX-L with 28,263 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Honda Odyssey EX-L with 28,263 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 02360. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 02360. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Honda Odyssey EX-L with 28,263 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Honda Odyssey EX-L and 50 miles radius from dealership, based on your dealer's zipcode (02360), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 50 miles radius from dealership, based on your dealer's zipcode (02360), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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