

AutoFair Honda of Plymouth in Plymouth, MA treats the needs of each individual customer with paramount concern. We know that you have high expectations, and as a car dealer we enjoy the challenge of meeting and exceeding those expectations each and every time. Allow us to demonstrate our commitment to excellence!

9 Long Pond Road • Plymouth, MA 02360 •



## 2011 Toyota Camry



Exterior Color: Magnetic Gray Metallic  
Mileage: 27,792

Stock #: 73671X  
VIN: 4T1BB3EK4BU141529

Engine: 2.4L 4 Cylinder Engine  
Transmission: Automatic  
Drive Train: FWD

### Equipment:

- Hybrid
- Keyless Start
- Keyless Entry
- Child Safety Locks
- Brake Assist
- 4-Wheel Disc Brakes
- Side Head Air Bag
- Passenger Air Bag
- iPod/MP3 Input
- Dual Zone A/C
- Remote Trunk Release
- Electronic Stability Control
- 4-Wheel ABS
- Vehicle Anti-Theft System
- Rear Head Air Bag
- Driver Air Bag
- CD Player
- MP3 Player
- Steering Wheel Controls
- Bucket Seats
- Tire Pressure Monitoring System
- Trip Computer
- A/C
- Auto-Off Headlights

### Expert Reviews:

Edmunds.com: It's quicker than a regular four-cylinder Camry, it's far better on gas and it's only marginally more expensive than a comparable non-hybrid four-cylinder model.

newCarTestDrive.com: The Hybrid is a good performer and one of the most fuel-efficient mid-size vehicles anywhere.

KBB.com: Largely due to its solid reputation for quality and reliability, Toyota's midsize Camry has been the best-selling car in America for twelve of the last thirteen years.

CarAndDriver.com: Fairly seamless hybrid operation, bladder-busting range, fuel economy, comfy, spacious.

### Vehicle History Highlights:

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

CARFAX 1-Owner, Superb Condition, LOW MILES - 27,792! REDUCED FROM \$19,978!, PRICED TO MOVE \$2,400 below NADA Retail!, FUEL EFFICIENT 35 MPG Hwy/31 MPG City! CD Player, Keyless Start, Dual Zone A/C, Head Airbag, Hybrid. CLICK NOW!=====AUTOFAIR CERTIFIED: ...

**Your Price \$16,544**

### 360° Pricing Analysis

(AS OF 10/17/2014)

YOUR PRICE IS:



Market Average Internet Price

\$18,514

**\$1,970**

Below Market Average Internet Price



NADA Retail Value

\$19,025

**\$2,481**

Below NADA Retail Value

### Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
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2011 Toyota Camry Sedan	Black	22,922	✓	\$18,804	You save \$2,260
No ad preview found.					
2011 Toyota Camry Sedan	Silver	41,280		\$18,495	You save \$1,951
This ONE OWNER, CLEAN HISTORY REPORT 2011 Classic Silver Metallic Toyota Camry Hybrid comes with all of the qualities and features that give the Camry					
2011 Toyota Camry Sedan	White	39,281		\$18,494	You save \$1,950
2.4L I4 Hybrid and Cloth. Won't last long! Best color! Ride character is soft and comfortable. This Camry is nicely equipped with features such as 2.4					
2011 Toyota Camry Sedan	Red	39,820		\$16,780	You save \$236
CLEAN CARFAX, 1 OWNER OFF-LEASE, FACTORY WARRANTY! Financing and extended warranty available. Call us at (781) 593-3330 or log onto <a href="http://www.NorthShore-Aut">www.NorthShore-Aut</a>					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2011 Toyota Camry with 27,792 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - MA , for October and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2011 Toyota Camry with 27,792 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Toyota Camry with 27,792 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 02360. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 02360. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Toyota Camry with 27,792 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Toyota Camry and 50 miles radius from dealership, based on your dealer's zipcode (02360), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 50 miles radius from dealership, based on your dealer's zipcode (02360), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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