

What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k mi, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street " Manchester, NH 03103 "

# 2012 Ford Fusion SE



Stock #: 444171T



Exterior Color: BLUE Mileage: 66,479

Engine: 2.5L 4 Cylinder Engine

Transmission: **Automatic FWD** Drive Train:

# Equipment:

- Satellite Radio

■ MP3 Player

Keyless Entry

Electronic Stability Control

4-Wheel ABS

Vehicle Anti-Theft System

Auto-Off Headlights

Power Windows

• iPod/MP3 Input

- Aluminum Rims

Steering Wheel Controls

Bucket Seats

Tire Pressure Monitoring System

 Trip Computer Cruise Control

Driver Lumbar

CD Player

- Remote Trunk Release

Child Safety Locks

Climate Control

4-Wheel Disc Brakes

Fog Lights

Power Driver Seat

Adjustable Steering Wheel

# Expert Reviews:

Edmunds.com: Spacious interior; engaging handling; comfortable ride; abundant high-tech features; good fuel economy from Hybrid model; available all-wheel drive.

KBB.com: Underneath is an underbody shield designed to improve airflow and reduce drag, and thus help improve fuel economy. Ford's new wheel designs also earn high praise from us, even on the base models.

CarAndDriver.com: It won't disappoint with its blend of handsome styling, comfortable and sporty seats, and available technology.

Manufacturer's website: Fusion offers the most torque in its class.

US News: The 2011/2012 Ford Fusion is an Insurance Institute for Highway Safety Top Safety Pick.

Consumer Guide: Regardless of which model suits your fancy, Ford's midsize sedan is a Best Buy that offers a depth and breadth of trim levels, powertrains, and features that few rivals can match.

# Vehicle History Highlights: CARFAX

Reported

CARFAX Buy Back Guarantee

CARFAX No Total Loss Reported

CARFAX No Frame Damage

 CARFAX No Airbag Deployment Reported

CARFAX No Odometer Rollback

Reported CARFAX No Accidents / Damage Reported

### Ad Preview:

Ford Certified, Excellent Condition. SE trim. \$700 below NADA Retail!, EPA 33 MPG Hwy/23 MPG City! iPod/MP3 Input, CD Player, Satellite Radio, Aluminum Wheels, Head Airbag, Serviced here, Local Trade. CLICK ME!=====A GREAT TIME TO BUY: This Fusion is ...

# FORD CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- •12 months/12,000 miles Comprehensive Limited Warranty Coverage
- \*24-Hour Roadside Assistance
- Vehicle History Report

- -7-Year/100,000-Mile Powertrain Limited Warranty
- •172-Point Inspection and Reconditioning
- 24-Hour Customer Assistance

Your Price \$14,496

# 360° Pricing Analysis YOUR PRICE IS: Market Average Internet Price \$16,814 \$2,318 Below Market Average Internet Price \$15,250 \$754 Below NADA Retail Value

# Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2012 Ford Fusion Sedan SE	Blue	56,647		\$15,998	You save \$1,502
*HERB CHAMBERS CERTIFIED *CLEAN CARFAX *ONE PREVIOUS OWNER This Ford Fusion is the car for you! it has great gas mileage and a very comfortable interi					
2012 Ford Fusion Sedan SE	Red	50,476		\$15,995	You save \$1,499
Looks like a million dollars for under \$300 dollars per month. No disappointments with this vehicle!! Super nice car to drive !! At Werner Mazda you will					
2012 Ford Fusion Sedan SE	Blue	56,873		\$15,900	You save \$1,404
2012 FORD FUSION SE- AUTOMATIC, POWER SUNROOF, V-6, ALLOY WHEELS, POWER SEAT, SYNC, TRACTION CONTROL, POWER WINDOWS, FOGLIGHTS, KEYLESS REMOTE, ALL FO					
2012 Ford Fusion Sedan SE	Black	56,678		\$15,586	You save \$1,090
This Ford Fusion has just arrived and is currently going through our preowned vehicle reconditioning process to get it ready for it's new home. Please					
2012 Ford Fusion Sedan SE	Unknown	79,747		\$14,997	You save \$501
6-Speed Automatic. Drives like a dream. Ride is as cool as a cucumber. This is your chance to be the second owner of this terrific 2012 Ford Fusion, k					
2012 Ford Fusion Sedan SE	Gray	55,847		\$14,995	You save \$499
6-Speed Automatic. Flex Fuel! Don't let the miles fool you! Are you still driving around that old thing? Come on down today and get into this terrific					
2012 Ford Fusion Sedan SE	Blue	57,870		\$14,995	You save \$499
WHY BUY FROM PADULA? EVERY VEHICLE IS FULLY SERVICED AND GUARANTEED PRIOR TO DELIVERY. FOR OVER 30 YEARS WE HAVE MADE CUSTOMER SATISFACTION NUMBER ONE					
2012 Ford Fusion Sedan SE	Blue	52,227		\$14,991	You save \$495
SE trim, Steel Blue Metallic exterior and Camel interior. FUEL EFFICIENT 33 MPG Hwy/23 MPG City! Excellent Condition. iPod/MP3 Input, CD Player, Satel					
2012 Ford Fusion Sedan SE	Gray	76,714		\$14,971	You save \$475
CarFax Title History Report is the industry leader in giving buyers confidence in their buying decision. Previous owner purchased it brand new! On a b					
2012 Ford Fusion Sedan SE	Unknown	62,056		\$14,899	You save \$403
Features Include: Clean Carfax Microsoft Sync Steering Wheel Cruise-Audio-Media Controls Aux Audio Jack USB Port Traction Control Front Wheel Drive Sp					

#### JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

#### Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site

#### NADA Used Car Guide - Retail Value

Actual valuations for 2012 Ford Fusion SE with 66,479 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH , for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

#### Edmunds True Market Value (TMV)

Actual valuations for 2012 Ford Fusion SE with 66,479 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Fusion SE with 66,479 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

#### Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Fusion SE with 66,479 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Fusion SE and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

#### Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

### CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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