

What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k mi, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street \* Manchester, NH 03103 \*

# 2012 Ford Fusion SE



AUTOFAIR (Corr) 11 10 888-370-5122 10	Exterior Color: Mileage:	BLACK 32,410	Stock #: 444848T VIN: 3FAHPOHA4CR404411
See Over 400 New & Used Vehicles at AutoFairFord.com	Engine: Transmission: Drive Train:	2.5L 4 Cylinder Engine Automatic FWD	·
Equipment:			
<ul> <li>Satellite Radio</li> <li>MP3 Player</li> <li>Keyless Entry</li> <li>Electronic Stability Contr</li> <li>4-Wheel ABS</li> <li>Vehicle Anti-Theft Syster</li> <li>Auto-Off Headlights</li> <li>Power Windows</li> </ul>	Alumir     Steerir     Steerir     Steerir     Bucket     Tire Pr n    Trip Co     Cruise	ressure Monitoring System omputer	<ul> <li>CD Player</li> <li>Remote Trunk Release</li> <li>Child Safety Locks</li> <li>Climate Control</li> <li>4-Wheel Disc Brakes</li> <li>Fog Lights</li> <li>Power Driver Seat</li> <li>Adjustable Steering Wheel</li> </ul>

## **Expert Reviews:**

Edmunds.com: Spacious interior; engaging handling; comfortable ride; abundant high-tech features; good fuel economy from Hybrid model; available all-wheel drive.

KBB.com: Underneath is an underbody shield designed to improve airflow and reduce drag, and thus help improve fuel economy. Ford's new wheel designs also earn high praise from us, even on the base models.

CarAndDriver.com: It won't disappoint with its blend of handsome styling, comfortable and sporty seats, and available technology.

Manufacturer's website: Fusion offers the most torque in its class.

US News: The 2011/2012 Ford Fusion is an Insurance Institute for Highway Safety Top Safety Pick.

Consumer Guide: Regardless of which model suits your fancy, Ford's midsize sedan is a Best Buy that offers a depth and breadth of trim levels, powertrains, and features that few rivals can match.

Vehicle History Highlights: CARFAX

- CARFAX 1-Owner

CARFAX No Frame Damage

- CARFAX Buy Back Guarantee CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback
- Reported

### Ad Preview:

Reported

SE trim. CARFAX 1-Owner, Excellent Condition, Ford Certified. REDUCED FROM \$17,298!, PRICED TO MOVE \$400 below NADA Retail!, EPA 33 MPG Hwy/23 MPG City! Satellite Radio, iPod/MP3 Input, CD Player, Aluminum Wheels, Head Airbag SEE MORE!====EXCELLENT ...

### FORD CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

-12 months/12,000 miles Comprehensive Limited Warranty Coverage -24-Hour Roadside Assistance Vehicle History Report

- -7-Year/100,000-Mile Powertrain Limited Warranty •172-Point Inspection and Reconditioning
- -24-Hour Customer Assistance

## Your Price \$16,994

360° Pricing Analysis								
(AS OF 7/31/2014)	YOUR PRICE IS:							
🥮 NADA	NADA Retail Value	\$17,400	\$406 Below NADA Retail Value					

## Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:			
2012 Ford Fusion Sedan SE	Black	21,621	~	\$19,888	You save \$2,894			
THIS ONE OWNER 2012 FUSION SE FEATURES THE SPORT APPEARANCE PACKAGE, REVERSE SENSING, SYNC VOICE ACTIVATED SYSTEMS, 18" ALUMINUM SPORT WHEELS, MOONROO								
2012 Ford Fusion Sedan SE	Gray	21,356		\$18,999	You save \$2,005			
Safe and reliable, this pre-owned 2012 Ford Fusion SE lets you cart everyone and everything you need in one vehicle. It is stocked with these options:								
2012 Ford Fusion Sedan SE	Maroon	21,431		\$18,995	You save \$2,001			
No ad preview found.								
2012 Ford Fusion Sedan SE	Silver	25,476	<ul> <li></li> </ul>	\$18,888	You save \$1,894			
THIS 2012 FUSION SE FEATURES POWER WINDOWS, LOCKS, AND MIRRORS, MOON ROOF, SYNC VOICE ACTIVATED SYSTEMS, BLINDSPOT MIRRORS, AND IS A ONE OWNER VEHICLE								
2012 Ford Fusion Sedan SE	Red	23,265	<ul> <li></li> </ul>	\$18,888	You save \$1,894			
THIS 2012 FUSION SE FEATURES POWER WINDOWS, LOCKS, AND MIRRORS, POWER MOON ROOF, SYNC VOICE ACTIVATED SYSTEM, 17" WHEELS, AND REMOTE KEYLESS ENTRY. BE								
2012 Ford Fusion Sedan SE	Red	21,496		\$18,855	You save \$1,861			
No ad preview found.								
2012 Ford Fusion Sedan SE	Gray	20,032		\$18,695	You save \$1,701			
Don't wait! Contact us today and set up a 'nohassle' test drive in the vehicle of your choice. Let us know what worksbest for you. If you have any que								
2012 Ford Fusion Sedan SE	Red	20,906		\$18,500	You save \$1,506			
This is one of our loaner/rental vehicles here at Place Motor, Inc. It has been serviced and maintained at regular intervals2012FordFusion								
2012 Ford Fusion Sedan SE	Black	24,065	~	\$18,488	You save \$1,494			
Acton Ford is a family owned Ford Dealership located in Acton Massachusetts. As a 2011 Ford Motor Company President's award for excellence in customer								
2012 Ford Fusion Sedan SE	Silver	23,034		\$17,999	You save \$1,005			
No sour lemons here, with the confidence that comes from a clean CarFax Vehicle History Report. One owner vehicle. Fusion SE. Non Smoking! Automatic I								

#### JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

#### Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

#### NADA Used Car Guide - Retail Value

Actual valuations for 2012 Ford Fusion SE with 32,410 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH , for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

#### Edmunds True Market Value (TMV)

Actual valuations for 2012 Ford Fusion SE with 32,410 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Fusion SE with 32,410 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

#### Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Fusion SE with 32,410 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Fusion SE and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

#### Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's alpcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

#### CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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