



What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k mi, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street • Manchester, NH 03103 •

## 2012 Ford Fusion Sport



Exterior Color: SILVER  
Mileage: 20,180

Stock #: 443256T  
VIN: 3FAHP0DC5CR404425

Engine: 3.5L V6 Cylinder Engine  
Transmission: Automatic  
Drive Train: AWD

### Equipment:

- Leather Seats
- CD Player
- AWD
- Keyless Entry
- Steering Wheel Controls
- Auto-dimming Rearview Mirror
- 4-Wheel Disc Brakes
- Trip Computer
- Satellite Radio
- Rear Spoiler
- Hands-Free Communication System
- Remote Trunk Release
- Electronic Stability Control
- 4-Wheel ABS
- Tire Pressure Monitoring System
- Leather Wrapped Steering Wheel
- iPod/MP3 Input
- MP3 Player
- Aluminum Rims
- Child Safety Locks
- Bucket Seats
- Climate Control
- Vehicle Anti-Theft System
- Fog Lights

### Vehicle History Highlights:



- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

CARFAX 1-Owner, Excellent Condition, GREAT MILES 20,180! PRICE DROP FROM \$23,994, PRICED TO MOVE \$4,400 below NADA Retail! SPORT trim. Leather, Satellite Radio, iPod/MP3 Input, CD Player, Aluminum Wheels, Head Airbag, AWD. READ MORE!=====PRICED TO MOVE: ...

**Your Price \$19,792**

### 360° Pricing Analysis

(AS OF 6/9/2014)

YOUR PRICE IS:



NADA

NADA Retail Value

\$24,275

**\$4,483**

Below NADA Retail Value



Black Book

\$20,225

**\$433**

Below Black Book

### Comparison Cars in Market:

| Vehicle  | Color   | Mileage | Certified? | Internet Price | Your Price Savings: |
|--|---------|---------|------------|----------------|---------------------|
| 2012 Ford Fusion Sedan SEL   | Unknown | 25,652  | ✓          | \$24,999       | You save \$5,207    |
| No ad preview found.   |         |         |            |                |                     |
| 2012 Ford Fusion Sedan Sport   | White   | 16,986  | ✓          | \$24,988       | You save \$5,196    |
| Get ready to ENJOY! Are you READY for a Ford?! This vehicle has just arrived so don't wait to come in and be the first to inspect this vehicle. Give u |         |         |            |                |                     |
| 2012 Ford Fusion Sedan Hybrid  | Black   | 49,870  | ✓          | \$24,985       | You save \$5,193    |

|  |         |        |   |          |                  |
|--|---------|--------|---|----------|------------------|
| -CARFAX ONE OWNER- OIL CHANGED, NEW ENGINE AIR FILTER, AND NEW WIPER BLADES! SUNROOF, NAVIGATION SYSTEM, HEATED FRONT SEATS, LEATHER SEATS, AND CRUISE |         |        |   |          |                  |
| 2012 Ford Fusion Sedan SEL   | Unknown | 12,515 | ✓ | \$23,999 | You save \$4,207 |
| No ad preview found.   |         |        |   |          |                  |
| 2012 Ford Fusion Sedan SEL   | Unknown | 12,850 | ✓ | \$23,999 | You save \$4,207 |
| No ad preview found.   |         |        |   |          |                  |
| 2012 Ford Fusion Sedan SEL   | Silver  | 19,183 |   | \$23,500 | You save \$3,708 |
| - - -2012FordFusion - - -4dr Sdn SEL AWDPlease call our toll free number at 866-839-4834 to verify availability, pricing, and options.We're very easy  |         |        |   |          |                  |
| 2012 Ford Fusion Sedan SE  | Silver  | 20,594 |   | \$23,205 | You save \$3,413 |
| No ad preview found.   |         |        |   |          |                  |
| 2012 Ford Fusion Sedan Sport   | Silver  | 28,964 |   | \$22,995 | You save \$3,203 |
| No ad preview found.   |         |        |   |          |                  |
| 2012 Ford Fusion Sedan SEL   | Gray    | 24,380 | ✓ | \$22,888 | You save \$3,096 |
| THIS 2012 FUSION SEL FEATURES ALL WHEEL DRIVE, LEATHER SEATS, MOONROOF, SYNC VOICE ACTIVATED SYSTEMS, POWER WINDOWS, LOCKS, AND MIRRORS, AMBIENT LIGHT |         |        |   |          |                  |
| 2012 Ford Fusion Sedan Hybrid  | White   | 25,106 |   | \$21,998 | You save \$2,206 |
| No ad preview found.   |         |        |   |          |                  |

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2012 Ford Fusion Sport with 20,180 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for June and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2012 Ford Fusion Sport with 20,180 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Fusion Sport with 20,180 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Fusion Sport with 20,180 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Fusion Sport and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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