

Abernethy Advantage Rewards Program which provides you with 24 months or 6 Oil Changes at no charge on most vehicles see salesperson for details.

1442 E MAIN ST \* LINCOLNTON, NC 28092 \*

# 2012 Ford Fusion Hybrid

|   | Exterior Color:<br>Mileage:  | GRAY<br>24,961                             | Stock #: A6346<br>VIN: 3FADP0L32CR200522   |  |
|---|--|--|--|--|
|   | Engine:<br>Transmission:<br>Drive Train:   | 2.5L 4 Cylinder Engine<br>Automatic<br>FWD |  |  |
| Equipment:  |  |  |  |  |
| <ul> <li>Hybrid</li> <li>Multi-CD Changer</li> <li>Dual Zone A/C</li> <li>Remote Trunk Release</li> <li>Rear Parking Aid</li> <li>Bucket Seats</li> <li>4-Wheel Disc Brakes</li> <li>Trip Computer</li> </ul> | <ul> <li>Satellite Radio</li> <li>Onboard Communications System</li> <li>MP3 Player</li> <li>Child Safety Locks</li> <li>Electronic Stability Control</li> <li>Electrochromic rearview mirror</li> <li>Tire Pressure Monitoring System</li> <li>Rear Body Air Bag</li> </ul> |  | <ul> <li>iPod/MP3 Input</li> <li>Aluminum Wheels</li> <li>Keyless Entry</li> <li>Steering Wheel Controls</li> <li>Heated Mirrors</li> <li>4-Wheel ABS</li> <li>Vehicle Anti-Theft System</li> <li>Side Head Air Bag</li> </ul> |  |

# JDPower.com Ratings:

- Initial Quality Survey (IQS) Overall

# Rating 🔵 🔵 🔵 🔵

Expert Reviews:

Edmunds.com: Spacious interior; engaging handling; comfortable ride; abundant high-tech features; good fuel economy from Hybrid model; available all-wheel drive.

KBB.com: Underneath is an underbody shield designed to improve airflow and reduce drag, and thus help improve fuel economy. Ford's new wheel designs also earn high praise from us, even on the base models.

CarAndDriver.com: It won't disappoint with its blend of handsome styling, comfortable and sporty seats, and available technology.

Manufacturer's website: Fusion offers the most torque in its class.

US News: The 2011/2012 Ford Fusion is an Insurance Institute for Highway Safety Top Safety Pick.

Consumer Guide: Regardless of which model suits your fancy, Ford's midsize sedan is a Best Buy that offers a depth and breadth of trim levels, powertrains, and features that few rivals can match.

- Vehicle History Highlights: CARFAX

Reported

- CARFAX 1-Owner
   CARFAX No Frame Damage
   Reported
- CARFAX Buy Back Guarantee
   CARFAX No Airbag Deployment
- CARFAX No Total Loss Reported
   CARFAX No Odometer Rollback
  - Reported

# Ad Preview:

PRICE DROP FROM \$19,000, FUEL EFFICIENT 36 MPG Hwy/41 MPG City!, PRICED TO MOVE \$1,200 below NADA Retail! CARFAX 1-Owner, GREAT MILES 24,961! Multi-CD Changer, iPod/MP3 Input, Dual Zone A/C, Onboard Communications System READ MORE!=====FORD FUSION: ...

| 360° Pricing Analysis |                               |          |  |  |  |  |  |  |
|-----------------------|-------------------------------|----------|--|--|--|--|--|--|
| (AS OF 11/23/2014)    | 5                             | 5        | YOUR PRICE IS:                                 |  |  |  |  |  |
|                       | Market Average Internet Price | \$19,341 | \$1,841<br>Below Market Average Internet Price |  |  |  |  |  |

Vour Drico \$17 500

🥮 NADA

\$1,200 Below NADA Retail Value

Comparison Cars in Market:

| Vehicle  | Color   | Mileage | Certified?           | Internet<br>Price | Your Price<br>Savings: |  |  |  |
|--|---------|---------|----------------------|-------------------|------------------------|--|--|--|
| 2012 Ford Fusion Sedan Hybrid  | Red     | 18,926  | <ul> <li></li> </ul> | \$23,997          | You save \$6,497       |  |  |  |
| 2.5L I4 Atkinson-Cycle Hybrid. Red Hot! Move quickly! This is the vehicle for you if you're looking to get great gas mileage on your way to work! CVT  |         |         |                      |                   |                        |  |  |  |
| 2012 Ford Fusion Sedan Hybrid  | Gray    | 27,916  |                      | \$22,995          | You save \$5,495       |  |  |  |
| No ad preview found.   |         |         |                      |                   |                        |  |  |  |
| 2012 Ford Fusion Sedan Hybrid  | Gray    | 22,650  |                      | \$21,952          | You save \$4,452       |  |  |  |
| No ad preview found.   |         |         |                      |                   |                        |  |  |  |
| 2012 Ford Fusion Sedan Hybrid  | Red     | 17,803  |                      | \$20,900          | You save \$3,400       |  |  |  |
| No ad preview found.   |         |         |                      |                   |                        |  |  |  |
| 2012 Ford Fusion Sedan Hybrid  | Unknown | 23,105  | <ul> <li></li> </ul> | \$20,679          | You save \$3,179       |  |  |  |
| 2012 Ford Fusion Hybrid  |         |         |                      |                   |                        |  |  |  |
| 2012 Ford Fusion Sedan Hybrid  | Silver  | 70,081  |                      | \$20,282          | You save \$2,782       |  |  |  |
| Used 2012 Ford Fusion 4dr Sdn Hybrid FWD   |         |         |                      |                   |                        |  |  |  |
| 2012 Ford Fusion Sedan Hybrid  | Blue    | 24,008  |                      | \$19,995          | You save \$2,495       |  |  |  |
| The finest in automobiles since 1946 ~HYBRID, LEATHER, NAV, MOONROOF, HEATED SEATS, FULLY LOADED ONE OWNER LOCAL CAR~***\$350 SHIPPING, PURCHASE ONE   |         |         |                      |                   |                        |  |  |  |
| 2012 Ford Fusion Sedan Hybrid  | White   | 25,396  |                      | \$19,972          | You save \$2,472       |  |  |  |
| ***GREAT GAS MILEAGE FUSION***, ***POWER OPTION AND ALLOY WHEELS***, ***LIFETIME POWERTRAIN WARRANTY***, ***LIFETIME OIL CHANGES***, and ***serving as |         |         |                      |                   |                        |  |  |  |
| 2012 Ford Fusion Sedan Hybrid  | White   | 17,062  |                      | \$19,885          | You save \$2,385       |  |  |  |
| 2012 FORD FUSIONHybrid FWD 4Dr. Sedan  |         |         |                      |                   |                        |  |  |  |
| 2012 Ford Fusion Sedan Hybrid  | White   | 25,898  |                      | \$19,556          | You save \$2,056       |  |  |  |
| Used 2012 Ford Fusion Hybrid Price: \$19,556   |         |         |                      |                   |                        |  |  |  |

# JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

## Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

# NADA Used Car Guide - Retail Value

Actual valuations for 2012 Ford Fusion Hybrid with 24,961 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NC, for November and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

## Edmunds True Market Value (TMV)

Actual valuations for 2012 Ford Fusion Hybrid with 24,961 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Fusion Hybrid with 24,961 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 28092. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds TAU value.

## Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 28092. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Fusion Hybrid with 24,961 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Fusion Hybrid and 250 miles radius from dealership, based on your dealer's zipcode (28092), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

#### Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 250 miles radius from dealership, based on your dealer's alpcode (28092), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

## CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

INCISENT TECHNOLOGIES DEPENDS ON ITS SOURCES FOR THE ACCURACY AND RELIABILITY OF ITS INFORMATION. THEREFORE, NO RESPONSIBILITY IS ASSUMED BY INCISENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS IN THIS REPORT. INCISENT TECHNOLOGIES FURTHER EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

ALL INFORMATION RELATED TO THE SOURCES ABOVE WAS ASSEMBLED BY ABERNETHY CJD AND NO RESPONSIBILITY IS ASSUMED BY INCISENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS OF THE ASSEMBLED DATA.

© 2010 INCISENT Technologies, LLC. All rights reserved. 11/23/2014