

AutoFair is a leader in automotive retail sales in the state of New Hampshire and Massachusetts. We continue to work hard building a reputation for honest pricing and quality customer service. For over 16 years, AutoFair has served the New Hampshire and surrounding areas as a new and used auto dealership as well as a strong supporter of the community.

623 Main Street • Tewksbury, MA 01876 •

## 2009 Mercury Sable Premier



Exterior Color: BLACK  
Mileage: 91,857

Stock #: 60928D  
VIN: 1MEHM42W59G628929

Engine: 3.5L V6 Cylinder Engine  
Transmission: Automatic  
Drive Train: FWD

### Equipment:

- Leather Seats
- iPod/MP3 Input
- MP3 Player
- Remote Trunk Release
- Child Safety Locks
- Electronic Stability Control
- Mirror Memory
- Seat Memory
- Heated Driver Seat
- Multi-CD Changer
- Onboard Communications System
- Keyless Entry
- Rear Parking Aid
- Bucket Seats
- Brake Assist
- 4-Wheel Disc Brakes
- Satellite Radio
- Dual Zone A/C
- Aluminum Wheels
- Steering Wheel Controls
- Heated Mirrors
- Electrochromic rearview mirror
- 4-Wheel ABS
- Vehicle Anti-Theft System

### JDPower.com Ratings:

- Predicted Reliability Rating
- Initial Quality Survey (IQS) Overall Rating
- Automotive Performance, Execution and Layout (APEAL) Overall Rating

### Expert Reviews:

Edmunds.com: The first priority on many families' lists is safety, and it doesn't get much better than the Sable in this regard -- the government has given this Mercury perfect five-star ratings across the board.

KBB.com: The Sable is better than it's been and worth a look for those seeking a sedan that can comfortably hold a family of five.

ConsumerReports.org: The ride is comfortable, and handling is responsive.

### Vehicle History Highlights:

- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported
- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Accidents / Damage Reported

### Ad Preview:

REDUCED FROM \$12,986!, PRICED TO MOVE \$900 below NADA Retail!, FUEL EFFICIENT 28 MPG Hwy/18 MPG City! Premier trim. Heated Leather Seats, Satellite Radio, Aluminum Wheels, Head Airbag. 5 Star Driver Front Crash Rating. READ MORE!=====KEY FEATURES INCLUDE: ...

**Your Price \$10,910**

### 360° Pricing Analysis

(AS OF 8/3/2014)

YOUR PRICE IS:



NADA Retail Value

\$11,850

**\$940**

Below NADA Retail Value

### Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2009 Mercury Sable Sedan Premier	White	94,202		\$11,900	You save \$990
Visit Washington Street Motors online at <a href="http://www.wsmotors.com">www.wsmotors.com</a> to see more pictures of this vehicle or call us at 781-337-7300 today to schedule your test					

### *JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

### *Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

### *NADA Used Car Guide - Retail Value*

Actual valuations for 2009 Mercury Sable Premier with 91,857 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - MA , for August and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

### *Edmunds True Market Value (TMV)*

Actual valuations for 2009 Mercury Sable Premier with 91,857 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2009 Mercury Sable Premier with 91,857 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 01876. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

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