

How did AUTOFAIR HYUNDAI become NH's highest volume new and certified pre-owned dealer? One happy customer at a time. We offer the largest selection, at the most aggressive prices. If it doesn't stand tall, we don't sell it, period. With over three hundred pre-owned cars and trucks to choose from we have it all. If we don't have what you are looking for, just ask us to go get it for you. We are conveniently located across from the mall of NH.

1477 S Willow Street • Manchester, NH 03103 • 8886059613

## 2011 Buick Lucerne CXL



Exterior Color: Quicksilver Metallic  
Mileage: 40,610

Stock #: 526683T  
VIN: 1G4HC5EMXBU151258

Engine: 3.9L V6 Cylinder Engine  
Transmission: 4-Speed A/T  
Drive Train: FWD

### Equipment:

- Leather Seats
- Satellite Radio
- Dual Zone A/C
- Aluminum Wheels
- Child Safety Locks
- Electronic Stability Control
- Brake Assist
- 4-Wheel Disc Brakes
- Heated Driver Seat
- iPod/MP3 Input
- MP3 Player
- Keyless Entry
- Steering Wheel Controls
- Bucket Seats
- 4-Wheel ABS
- Tire Pressure Monitoring System
- Flex Fuel
- CD Player
- Onboard Communications System
- Remote Trunk Release
- Heated Mirrors
- Electrochromic rearview mirror
- Seat Memory
- Vehicle Anti-Theft System

### Expert Reviews:

Edmunds.com: Quiet, roomy cabin; available six-passenger seating; large trunk; intuitive controls.

KBB.com: The Lucerne's combination of affordable pricing and rich content offers those considering a Lincoln, Acura or Volvo a legitimate alternative with some serious cost savings.

CarAndDriver.com: Clean exterior design, available V-8 power, spacious and comfortable interior.



### Vehicle History Highlights:

- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported
- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Accidents / Damage Reported

### Ad Preview:

JUST REPRICED FROM \$19,988, \$2,200 below NADA Retail! Spotless. Heated Leather Seats, iPod/MP3 Input, Satellite Radio, Dual Zone A/C, CD Player, Aluminum Wheels, TRANSMISSION, 4-SPEED AUTOMATIC, ENHA... Flex Fuel, Head Airbag =====A GREAT VALUE: Was ...

**Your Price \$16,999**

360° Pricing Analysis			
(AS OF 7/8/2014)		YOUR PRICE IS:	
	Market Average Internet Price	\$19,938	<b>\$2,939</b> Below Market Average Internet Price
	NADA Retail Value	\$19,225	<b>\$2,226</b> Below NADA Retail Value

### Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
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2011 Buick Lucerne Sedan CXL	Gold	32,947		\$22,985	You save \$5,986
Looking for low mileage full sized luxury? Look no further--this is a 2011 Buick Lucerne CXL with only 32K miles and many options that anyone will lov					
2011 Buick Lucerne Sedan CXL	Black	30,413		\$20,995	You save \$3,996
We're taking No Worries to a whole new level. Introducing Owner Care: a pre-owned vehicle benefits package that raises our already-great coverage to n					
2011 Buick Lucerne Sedan CXL	Silver	49,563		\$20,661	You save \$3,662
2011 Buick Lucerne CXL, Power Driver's And Passenger Seat, Steering Wheel Audio Controls, Power Locks/Windows/Mirrors, Keyless Entry, Bluetooth, OnSta					
2011 Buick Lucerne Sedan CXL	Unknown	49,294	✓	\$19,995	You save \$2,996
No ad preview found.					
2011 Buick Lucerne Sedan CXL	Tan	62,095		\$18,990	You save \$1,991
No ad preview found.					
2011 Buick Lucerne Sedan CXL	Gray	41,455		\$17,988	You save \$989
You are looking at a 2011 Buick Lucerne that could be yours today. This beautiful low mileage Buick has a very quiet and comfortable ride. This Lucern					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2011 Buick Lucerne CXL with 40,610 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2011 Buick Lucerne CXL with 40,610 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Buick Lucerne CXL with 40,610 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Buick Lucerne CXL with 40,610 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Buick Lucerne CXL and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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