

AutoFair is a leader in automotive retail sales in the state of New Hampshire and Massachusetts. We continue to work hard building a reputation for honest pricing and quality customer service. For over 16 years, AutoFair has served the New Hampshire and surrounding areas as a new and used auto dealership as well as a strong supporter of the community.

623 Main Street • Tewksbury, MA 01876 •



## 2011 Chevrolet Malibu LT w/1LT



Exterior Color: WHITE  
Mileage: 86,667

Stock #: 61130H  
VIN: 1G1ZC5EU4BF244914

Engine: 2.4L 4 Cylinder Engine  
Transmission: Automatic  
Drive Train: FWD

### Equipment:

- Satellite Radio
- MP3 Player
- Keyless Entry
- Steering Wheel Controls
- Brake Assist
- Tire Pressure Monitoring System
- Side Head Air Bag
- A/C
- iPod/MP3 Input
- Onboard Communications System
- Remote Trunk Release
- Electronic Stability Control
- 4-Wheel ABS
- Vehicle Anti-Theft System
- Rear Head Air Bag
- Passenger Air Bag
- CD Player
- Aluminum Wheels
- Child Safety Locks
- Bucket Seats
- 4-Wheel Disc Brakes
- Rear Body Air Bag
- 6-Speed A/T
- Driver Air Bag

### Expert Reviews:

Edmunds.com: The 2011 Chevrolet Malibu remains a popular, well-equipped entry in the hotly contested segment of midsize family sedans.

newCarTestDrive.com: The Chevrolet Malibu midsize sedan blends a smooth ride with responsive handling, a quiet interior, effective crash performance and noteworthy build quality.

KBB.com: The 2011 Chevrolet Malibu's bold, attractive sheetmetal and stylish interior touches are backed by confident handling, a quiet ride and an overall level of refinement competitive with the category's best.

CarAndDriver.com: Indeed, stylish sheetmetal, an attractive interior, and competent dynamics make this domestic four-door an attractive alternative to the segment's Japanese bestsellers.

### Vehicle History Highlights:

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

CARFAX 1-Owner. REDUCED FROM \$15,335!, FUEL EFFICIENT 33 MPG Hwy/22 MPG City!, PRICED TO MOVE \$1,300 below NADA Retail! LT w/1LT trim. iPod/MP3 Input, CD Player, Satellite Radio, Aluminum Wheels, Head Airbag. AND MORE!=====DRIVE THIS MALIBU WITH CONFIDENCE: ...

**Your Price \$11,335**

### 360° Pricing Analysis

(AS OF 7/27/2014)

YOUR PRICE IS:



Market Average Internet Price

\$15,034

**\$3,699**

Below Market Average Internet Price



NADA Retail Value

\$12,700

**\$1,365**

Below NADA Retail Value

## Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2011 Chevrolet Malibu Sedan LT w/1LT	White	88,148		\$14,989	You save \$3,654
If you want an amazing deal on an amazing car that will not break your pocket book, then take a look at this fuel-efficient 2011 Chevrolet Malibu. Thi					
2011 Chevrolet Malibu Sedan LT w/1LT	Brown	75,994		\$12,977	You save \$1,642
Great car good price call us.Our hours are Monday through Thursday 9:00 - 6:00 p.m.Fridays and Saturdays 9:00 - 5:00 p.m. Sundays 11:00 - 5:00. We are					
2011 Chevrolet Malibu Sedan LT w/1LT	Red	73,739		\$11,988	You save \$653
PRICE DROP FROM \$13,750, EPA 33 MPG Hwy/22 MPG City! CARFAX 1-Owner, Excellent Condition. Sunroof, iPod/MP3 Input, Onboard Communications System, CD P					
2011 Chevrolet Malibu Sedan LT w/1LT	Blue	71,218		\$11,900	You save \$565
THIS IS A VERY CLEAN NEW CAR TRADE IN.FULLY LOADED, 4CYLINDER, AUTOMATIC, RUNS AND DRIVES LIKE NEW					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2011 Chevrolet Malibu LT w/1LT with 86,667 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - MA, for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2011 Chevrolet Malibu LT w/1LT with 86,667 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Chevrolet Malibu LT w/1LT with 86,667 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 01876. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 01876. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Chevrolet Malibu LT w/1LT with 86,667 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Chevrolet Malibu LT w/1LT and 100 miles radius from dealership, based on your dealer's zipcode (01876), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (01876), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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