

What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k mi, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street " Manchester, NH 03103 "

# 2012 Ford Expedition XLT



Stock #: 444586T





Exterior Color: BLACK Mileage: 41,515

Engine: 5.4L 8 Cylinder Engine

Transmission: Automatic Drive Train: 4WD

## Equipment:

Third Row Seat

Satellite Radio

Trailer Hitch

Rear Seat Audio Controls

- Aluminum Rims

Steering Wheel Controls

Electronic Stability Control

- Auto-dimming Rearview Mirror

- Rear Air

■ iPod/MP3 Input

Heated Side Mirrors

4x4

Privacy Glass

Child Safety Locks

 Bucket Seats Brake Assist

Running Boards

- CD Player

- MP3 Player

Hands-Free Communication System

Keyless Entry

Reverse Sensing System

Adjustable Pedals

4-Wheel ABS

## Expert Reviews:

newCarTestDrive.com: With its combination of utility, a smooth, stable ride and a pleasant interior, the Ford Expedition is a fine choice for families that tow or take driving vacations.

KBB.com: If you and your family have needs as big as the 2012 Expedition itself (such as the need to fit eight people or tow up to 9,300 pounds), Ford's full-size family hauler makes a great addition to any garage.

CarAndDriver.com: The Expedition and the long-wheelbase EL variant are traditional body-on-frame sport-utes that battle the Chevy Tahoe and Suburban with their own mix of interior space, towing ability, and ruggedness.

### Vehicle History Highlights:

CARFAX

- CARFAX 1-Owner

- CARFAX No Frame Damage Reported

CARFAX Buy Back Guarantee

 CARFAX No Airbag Deployment Reported

CARFAX No Total Loss Reported

 CARFAX No Odometer Rollback Reported

#### Ad Preview:

CARFAX 1-Owner, Excellent Condition, Ford Certified. PRICE DROP FROM \$34,698. 3rd Row Seat, Satellite Radio, Running Boards, iPod/MP3 Input, Heated Side Mirrors, CD Player, Rear Air, Alloy Wheels, Tow Hitch, 4x4, Overhead Airbag AND MORE!====PRICED ...

## FORD CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

\*12 months/12,000 miles Comprehensive Limited Warranty Coverage

-7-Year/100,000-Mile Powertrain Limited Warranty \*172-Point Inspection and Reconditioning

\*24-Hour Roadside Assistance

Vehicle History Report

-24-Hour Customer Assistance

# Your Price \$33,996

360° Pricing Analysis

YOUR PRICE IS:

(AS OF 7/29/2014)

Market Average Internet Price

\$34,507

\$511 **Below Market Average Internet Price** 



NADA Retail Value

\$35,175

\$1,179 Below NADA Retail Value

## Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2012 Ford Expedition SUV Limited	Silver	30,265	V	\$35,950	You save \$1,954
grey leather interior with heated and cooled front seats, dual zone climate control, moonroof, power deploying running boards, 2nd row bucket seats, p					
2012 Ford Expedition SUV	Unknown	39,547	<b>V</b>	\$34,991	You save \$995
No ad preview found.					
2012 Ford Expedition SUV Limited	White	42,651		\$34,500	You save \$504
2012 Ford Expedition Limited, White Platinum Metallic Tri-Coat, Ford Certified, 4D Sport Utility, 5.4L V8, 6-Speed Automatic, 4WD, Camel w/Leather-Tri					

#### JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

#### Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

#### NADA Used Car Guide - Retail Value

Actual valuations for 2012 Ford Expedition XLT with 41,515 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

#### Edmunds True Market Value (TMV)

Actual valuations for 2012 Ford Expedition XLT with 41,515 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Expedition XLT with 41,515 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

#### Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Expedition XLT with 41,515 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Expedition XLT and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

#### Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

#### CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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