



What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k mi, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street • Manchester, NH 03103 •

2011 Ford Explorer Limited



Exterior Color: BLACK
Mileage: 40,850

Stock #: 444861J
VIN: 1FMHK8F85BGA36927

Engine: 3.5L V6 Cylinder Engine
Transmission: Automatic
Drive Train: 4WD

Equipment:

- Leather Seats
- Heated Driver Seat
- Satellite Radio
- Dual Zone A/C
- MP3 Player
- Aluminum Rims
- Steering Wheel Controls
- Bucket Seats
- Third Row Seat
- Back-Up Camera
- iPod/MP3 Input
- Heated Side Mirrors
- 4x4
- Privacy Glass
- Child Safety Locks
- Adjustable Pedals
- Rear Air
- Premium Sound System
- Remote Start
- Rear Spoiler
- Hands-Free Communication System
- Keyless Entry
- Electronic Stability Control
- Auto-dimming Rearview Mirror

Expert Reviews:

Edmunds.com: Thanks to improved on-road dynamics, better fuel efficiency and a bigger, high-class cabin, the 2011 Ford Explorer looks as if it can recapture the SUV audience it lost.

newCarTestDrive.com: When the driver surveys his or her domain, it all looks satisfying, with a clean and slanted center stack using stylish satin-finish trim materials, with attractive climate vents and audio speakers.

KBB.com: That transition yields a four-door/seven-passenger package which is significantly lighter yet stronger and more fuel-efficient than the 2010 iteration while providing greater comfort, luxury, and refinement plus state-of-the-art technology and safety features.

RoadAndTrack.com: 2011 North American Truck of the Year.

CarAndDriver.com: Spacious interior, handsome and modern exterior design, simple but well-laid out ergonomics, fuel economy improves over previous generation.

Manufacturer's website: 2011 Ford Explorer V6 delivers best-in-class fuel economy of 25 MPG highway, up 25 percent.

Vehicle History Highlights:

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

Ad Preview:

CARFAX 1-Owner, Ford Certified, Excellent Condition, GREAT MILES 40,850! REDUCED FROM \$33,496! 3rd Row Seat, Heated Leather Seats, Satellite Radio, Premium Sound System, Remote Start, iPod/MP3 Input, Overhead Airbag, 4x4
READ MORE!=====AFFORDABLE: Was ...

FORD CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 12 months/12,000 miles Comprehensive Limited Warranty Coverage
- 24-Hour Roadside Assistance
- Vehicle History Report
- 7-Year/100,000-Mile Powertrain Limited Warranty
- 172-Point Inspection and Reconditioning
- 24-Hour Customer Assistance

Your Price \$31,892

360° Pricing Analysis

(AS OF 8/7/2014)

YOUR PRICE IS:



NADA Retail Value

\$31,950

\$58

Below NADA Retail Value

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2011 Ford Explorer SUV Limited	Unknown	50,876	✓	\$33,999	You save \$2,107
No ad preview found.					
2011 Ford Explorer SUV Limited	Unknown	56,002	✓	\$33,999	You save \$2,107
No ad preview found.					
2011 Ford Explorer SUV Limited	Gray	47,444		\$32,988	You save \$1,096
Explorer Limited, 3.5L V6 Ti-VCT, AWD, 7 Passenger, Clean Carfax, New Rear Brakes Pads, Power Flip Down 3rd Row Seat, Rear Back Up Camera, and Rear En					
2011 Ford Explorer SUV Limited	White	33,334		\$32,950	You save \$1,058
No ad preview found.					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2011 Ford Explorer Limited with 40,850 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for August and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2011 Ford Explorer Limited with 40,850 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2011 Ford Explorer Limited with 40,850 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2011 Ford Explorer Limited with 40,850 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2011 Ford Explorer Limited and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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