



What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k mi, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street • Manchester, NH 03103 •

2012 Ford Explorer XLT



Exterior Color: WHITE
Mileage: 55,351

Stock #: 445153J
VIN: 1FMHK7D87CGA05032

Engine: 3.5L V6 Cylinder Engine
Transmission: Automatic
Drive Train: FWD

Equipment:

- Third Row Seat
- iPod/MP3 Input
- Rear Spoiler
- Aluminum Rims
- Child Safety Locks
- Electronic Stability Control
- 4-Wheel Disc Brakes
- Leather Wrapped Steering Wheel
- Rear Air
- CD Player
- MP3 Player
- Privacy Glass
- Steering Wheel Controls
- Bucket Seats
- Tire Pressure Monitoring System
- Fog Lights
- Satellite Radio
- Heated Side Mirrors
- Hands-Free Communication System
- Keyless Entry
- Reverse Sensing System
- 4-Wheel ABS
- Vehicle Anti-Theft System
- Auto-Off Headlights

Expert Reviews:

Edmunds.com: With solid on-road dynamics, decent fuel efficiency and an accommodating, high-class cabin, the 2012 Ford Explorer is a top pick for a large crossover SUV.

newCarTestDrive.com: Explorer's chassis is super rigid, using twice as much high-strength steel as the old. That makes for not only great crash-test scores, but also a quiet cabin, excellent ride quality and solid handling that belies the Explorer's considerable size.

KBB.com: Match that with a bounty of standard computer-controlled handling aids, impressively weighted electrically-booster power steering and more than capable anti-lock disc brakes, and the Explorer turns in a world-class open-road experience.

CarAndDriver.com: Nearly minivan levels of interior volume, elegant exterior, modern interior, good fit and finish, smooth ride, quiet demeanor.

Vehicle History Highlights:

- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported
- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Accidents / Damage Reported

Ad Preview:

Ford Certified, Excellent Condition. WAS \$27,392, FUEL EFFICIENT 25 MPG Hwy/18 MPG City!, \$3,800 below NADA Retail! Third Row Seat, iPod/MP3 Input, CD Player, Heated Side Mirrors, Satellite Radio, Aluminum Wheels, Head Airbag READ MORE!=====AFFORDABILITY: ...

FORD CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 12 months/12,000 miles Comprehensive Limited Warranty Coverage
- 24-Hour Roadside Assistance
- Vehicle History Report
- 7-Year/100,000-Mile Powertrain Limited Warranty
- 172-Point Inspection and Reconditioning
- 24-Hour Customer Assistance




Your Price \$21,796

360° Pricing Analysis



(AS OF 11/14/2014)

YOUR PRICE IS:

	Market Average Internet Price	\$27,144	\$5,348 Below Market Average Internet Price
	NADA Retail Value	\$25,650	\$3,854 Below NADA Retail Value
	Black Book	\$22,400	\$604 Below Black Book

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2012 Ford Explorer SUV XLT	Red	43,736	✓	\$31,999	You save \$10,203
No ad preview found.					
2012 Ford Explorer SUV XLT	Gray	40,275		\$28,995	You save \$7,199
XLT,4X4,MOONROOF,NAVIGATION SYSTEM,LEATHER,20 INCH POLISHED ALLOYS,MYTOUCH,AUTOMATIC,AIR CONDITIONING,AIRBAGS,AM/FM CD PLAYER,DEFROST,TILT,CRUISE,POWE					
2012 Ford Explorer SUV XLT	Unknown	45,109		\$28,500	You save \$6,704
2012 Ford Explorer XLT 7Pass 4WD (Berlin City Certified)					
2012 Ford Explorer SUV XLT	Red	54,469		\$27,995	You save \$6,199
No ad preview found.					
2012 Ford Explorer SUV XLT	White	53,379		\$27,950	You save \$6,154
This fine Vehicle seeks the right match!!! 4 Wheel Drive, never get stuck again** All the right ingredients! CARFAX 1 owner and buyback guarantee... G					
2012 Ford Explorer SUV XLT	Black	66,395		\$27,877	You save \$6,081
No ad preview found.					
2012 Ford Explorer SUV XLT	Black	42,592	✓	\$27,591	You save \$5,795
FORD CERTIFIED, CLEAN CARFAX...NO ACCIDENTS!, And ONE OWNER. Talk about a deal! Ready to roll! Be the talk of the town when you roll down the street i					
2012 Ford Explorer SUV XLT	White	43,656		\$27,495	You save \$5,699
No ad preview found.					
2012 Ford Explorer SUV XLT	White	43,358		\$26,999	You save \$5,203
One test drive in this One Owner 2012 Explorer XLT, shown here in White Suede, and you'll know you've found your perfect match! Check out our awesome					
2012 Ford Explorer SUV XLT	Blue	42,628		\$26,995	You save \$5,199
Familiarize yourself with the 2012 Ford Explorer!You'll appreciate its safety and technology features! With less than 30,000 miles on the odometer, th					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2012 Ford Explorer XLT with 55,351 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for November and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2012 Ford Explorer XLT with 55,351 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Explorer XLT with 55,351 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Explorer XLT with 55,351 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Explorer XLT and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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