



What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k mi, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street • Manchester, NH 03103 •

2013 Ford Explorer XLT



Exterior Color: GRAY
Mileage: 27,017

Stock #: 444768J
VIN: 1FM5K8D88DGC71279

Engine: 3.5L V6 Cylinder Engine
Transmission: Automatic
Drive Train: 4WD

Equipment:

- Third Row Seat
- iPod/MP3 Input
- Rear Spoiler
- Hands-Free Communication System
- Keyless Entry
- Reverse Sensing System
- 4-Wheel ABS
- Vehicle Anti-Theft System
- Rear Air
- CD Player
- MP3 Player
- Aluminum Rims
- Child Safety Locks
- Electronic Stability Control
- Tire Pressure Monitoring System
- Leather Wrapped Steering Wheel
- Satellite Radio
- Heated Side Mirrors
- 4x4
- Privacy Glass
- Steering Wheel Controls
- Bucket Seats
- 4-Wheel Disc Brakes
- Fog Lights

Expert Reviews:

Edmunds.com: Upscale cabin; abundant high-tech features; excellent ride/handling balance; excellent crash test safety scores; available fuel-efficient turbocharged four-cylinder.

KBB.com: The rigid unit body has none of the squeaks and rattles so commonplace in most truck-based SUVs, while Ford's Curve Control throttle intervention helps maintain a safe speed when rounding sharp corners.

CarAndDriver.com: The three-row Explorer now provides a more carlike driving experience, based as it is on the platform that also underpins Ford's Taurus sedan and Flex wagon.

Vehicle History Highlights:

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

Ad Preview:

Ford Certified, Excellent Condition, CARFAX 1-Owner. REDUCED FROM \$34,995!, \$300 below NADA Retail! Third Row Seat, iPod/MP3 Input, Satellite Radio, Heated Side Mirrors, CD Player, Rear Air, Aluminum Wheels, Head Airbag
READ MORE!=====AFFORDABILITY: ...

FORD CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 12 months/12,000 miles Comprehensive Limited Warranty Coverage
- 24-Hour Roadside Assistance
- Vehicle History Report
- 7-Year/100,000-Mile Powertrain Limited Warranty
- 172-Point Inspection and Reconditioning
- 24-Hour Customer Assistance

Your Price \$33,796

360° Pricing Analysis

(AS OF 7/16/2014)

YOUR PRICE IS:



NADA

NADA Retail Value

\$34,100

\$304

Below NADA Retail Value

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2013 Ford Explorer SUV XLT	Red	27,089		\$35,990	You save \$2,194
call us at 877-698-9921 4 Wheel Drive, never get stuck again. Yes, I am as good as I look.. New Inventory!! Classy!!! Safety Features Include: ABS, Tr					
2013 Ford Explorer SUV XLT	Black	22,871	✓	\$34,959	You save \$1,163
Discerning drivers will appreciate the 2013 Ford Explorer! It offers the latest in technological innovation and style. With just over 20,000 miles on					
2013 Ford Explorer SUV XLT	Unknown	20,883		\$33,999	You save \$203
On behalf of our entire staff, we would like to welcome you and thank you for visiting our virtual dealership. We offer superior sales and service for					
2013 Ford Explorer SUV XLT	Black	29,276		\$33,999	You save \$203
Privacy Glass,Thermostat,Steering Wheel Audio Controls,CD Player,Alloy Wheels,Air Conditioning,Cruise Control,Tinted Glass,Dual Climate Control,Heated					
2013 Ford Explorer SUV XLT	Black	22,403		\$33,999	You save \$203
On behalf of our entire staff, we would like to welcome you and thank you for visiting our virtual dealership. We offer superior sales and service for					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2013 Ford Explorer XLT with 27,017 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for July and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2013 Ford Explorer XLT with 27,017 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2013 Ford Explorer XLT with 27,017 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

INCISENT TECHNOLOGIES DEPENDS ON ITS SOURCES FOR THE ACCURACY AND RELIABILITY OF ITS INFORMATION. THEREFORE, NO RESPONSIBILITY IS ASSUMED BY INCISENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS IN THIS REPORT. INCISENT TECHNOLOGIES FURTHER EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

ALL INFORMATION RELATED TO THE SOURCES ABOVE WAS ASSEMBLED BY AUTOFAIR FORD AND NO RESPONSIBILITY IS ASSUMED BY INCISENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS OF THE ASSEMBLED DATA.

© 2010 INCISENT Technologies, LLC. All rights reserved. 7/16/2014