



What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k mi, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street • Manchester, NH 03103 •

2013 Ford Explorer XLT



Exterior Color: BLACK
Mileage: 64,546

Stock #: 445052T
VIN: 1FM5K8D86DGA46469

Engine: 3.5L V6 Cylinder Engine
Transmission: Automatic
Drive Train: 4WD

Equipment:

- Third Row Seat
- iPod/MP3 Input
- Rear Spoiler
- Hands-Free Communication System
- Keyless Entry
- Reverse Sensing System
- 4-Wheel ABS
- Vehicle Anti-Theft System
- Rear Air
- CD Player
- MP3 Player
- Aluminum Rims
- Child Safety Locks
- Electronic Stability Control
- Tire Pressure Monitoring System
- Leather Wrapped Steering Wheel
- Satellite Radio
- Heated Side Mirrors
- 4x4
- Privacy Glass
- Steering Wheel Controls
- Bucket Seats
- 4-Wheel Disc Brakes
- Fog Lights

Expert Reviews:

Edmunds.com: Upscale cabin; abundant high-tech features; excellent ride/handling balance; excellent crash test safety scores; available fuel-efficient turbocharged four-cylinder.

KBB.com: The rigid unit body has none of the squeaks and rattles so commonplace in most truck-based SUVs, while Ford's Curve Control throttle intervention helps maintain a safe speed when rounding sharp corners.

CarAndDriver.com: The three-row Explorer now provides a more carlike driving experience, based as it is on the platform that also underpins Ford's Taurus sedan and Flex wagon.

Vehicle History Highlights:

- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported
- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Accidents / Damage Reported

Ad Preview:

Ford Certified, Excellent Condition. PRICE DROP FROM \$29,394, \$4,800 below NADA Retail! XLT trim. 3rd Row Seat, iPod/MP3 Input, Satellite Radio, Heated Side Mirrors, CD Player, Overhead Airbag, Alloy Wheels, Rear Air, 4x4 CLICK NOW!=====A GREAT TIME ...

FORD CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 12 months/12,000 miles Comprehensive Limited Warranty Coverage
- 24-Hour Roadside Assistance
- Vehicle History Report
- 7-Year/100,000-Mile Powertrain Limited Warranty
- 172-Point Inspection and Reconditioning
- 24-Hour Customer Assistance

Your Price \$24,792

360° Pricing Analysis

(AS OF 10/30/2014)

YOUR PRICE IS:



Market Average Internet Price

\$31,290

\$6,498

Below Market Average Internet Price

**NADA**

NADA Retail Value

\$29,675

\$4,883

Below NADA Retail Value

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2013 Ford Explorer SUV XLT	Maroon	65,999	✓	\$28,692	You save \$3,900
No ad preview found.					
2013 Ford Explorer SUV XLT	Black	58,230	✓	\$26,980	You save \$2,188
FLOOD ADVANTAGE PROGRAM! FULLY SERVICED AND RECONDITIONED! LOCAL TRADE! And LEATHER!. Ford Certified! Welcome to Flood Ford of East Greenwich! Want to					
2013 Ford Explorer SUV XLT	Red	50,269		\$26,888	You save \$2,096
2013 Ford Explorer XLT - Tired of the same tiresome drive? Well change up things with this outstanding 2013 Ford Explorer. It is nicely equipped with					
2013 Ford Explorer SUV XLT	Unknown	64,546	✓	\$25,792	You save \$1,000
Ford Certified, Excellent Condition. XLT trim. WAS \$29,394, \$3,100 below NADA Retail! Third Row Seat, iPod/MP3 Input, Satellite Radio, Heated Side Mirrors, CD Player, Head Airbag, Aluminum Wheels, Rear Air, 4x4. READ MORE! AFFORDABLE TO OWN Reduced f					
2013 Ford Explorer SUV XLT	Silver	59,826		\$25,490	You save \$698
Why buy here at Hertz Car Sales Hartford? Price and customer service. Hassle-free no-haggle pricing, usually thousands below book value. Because of He					
2013 Ford Explorer SUV XLT	Silver	64,978	✓	\$24,796	You save \$4
Ford Certified, CARFAX 1-Owner, Excellent Condition. PRICE DROP FROM \$29,492, \$4,200 below NADA Retail! 3rd Row Seat, iPod/MP3 Input, Satellite Radio, Heated Side Mirrors, CD Player, Rear Air, Alloy Wheels, Overhead Airbag READ MORE! EXCELLENT VALUE					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2013 Ford Explorer XLT with 64,546 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for October and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2013 Ford Explorer XLT with 64,546 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2013 Ford Explorer XLT with 64,546 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2013 Ford Explorer XLT with 64,546 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2013 Ford Explorer XLT and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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