at is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street " Manchester, NH 03103 "

# 2012 Ford Econoline XL



Stock #: 445155J

VIN: 1FBSS3BL3CDA89060



Exterior Color: WHITE Mileage: 42,911

5.4L 8 Cylinder Engine

Engine: Transmission: **Automatic** Drive Train: **RWD** 

## Equipment:

- Third Row Seat
- Electronic Stability Control
- 4-Wheel Disc Brakes
- Vinyl Seats
- Wheel Covers
- Auxiliary Pwr Outlet
- Full Size Spare Tire
- Steel Wheels

- Rear Air
- Bucket Seats
- Tire Pressure Monitoring System
- Passenger Air Bag Intermittent Wipers
- Tires Front All-Season Rear Wheel Drive
- 4-Speed A/T

- iPod/MP3 Input
- 4-Wheel ABS
- Adjustable Steering Wheel
- Driver Air Bag
- AM/FM Stereo
- Tires Rear All-Season
- Flex Fuel
- Power Steering

### **Expert Reviews:**

KBB.com: You don't hear much about the dynamic handling abilities of a full-size van but, if you're curious, the 2012 E-Series van is actually quite easy to live with.

### Vehicle History Highlights:

- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported

- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Accidents / Damage
- Reported

### Ad Preview:

XL trim. PRICE DROP FROM \$23,492, \$1,500 below NADA Retail! Excellent Condition, Ford Certified. Third Row Seat, iPod/MP3 Input, Rear Air, Serviced here, Local Trade. SEE MORE!=====EXCELLENT VALUE: Was \$23, 492. This E-Series Wagon is priced \$1, 500 ...

### FORD CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

NADA Retail Value

- \*12 months/12,000 miles Comprehensive Limited Warranty Coverage
- \*24-Hour Roadside Assistance
- Vehicle History Report

🕮 NADA

- -7-Year/100,000-Mile Powertrain Limited Warranty
- \*172-Point Inspection and Reconditioning
- \*24-Hour Customer Assistance

\$24,475

Your Price \$22,896

\$1,579

Below NADA Retail Value

# 360° Pricing Analysis

YOUR PRICE IS: (AS OF 9/2/2014)

Comparison Cars in Market:

2012 Ford Econoline Van	White	46,734		\$24,997	You save \$2,101
*** Tell us that you saw this vehicle on the Dealix Used Cars Network ***.					
2012 Ford Econoline Van	White	44,563		\$24,995	You save \$2,099
No ad preview found.					
2012 Ford Econoline Van XLT	White	39,851		\$23,990	You save \$1,094
XLT, REAR WHEEL DRIVE, 15 PASSENGER, BACK UP CAMERA, RUNNING BOARDS, TRAILER HITCH/TOW PACKAGE, AUTOMATIC TRANS., FRONT AND REAR AIR COND., POWER WIND					

#### JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

#### Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

#### NADA Used Car Guide - Retail Value

Actual valuations for 2012 Ford Econoline XL with 42,911 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH , for September and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

#### Edmunds True Market Value (TMV)

Actual valuations for 2012 Ford Econoline XL with 42,911 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Econoline XL with 42,911 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

### Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Econoline XL with 42,911 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Econoline XL and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

#### Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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