



What is the AUTOFAIR ADVANTAGE? #1 Ford Dealer in NH, Best Selection, Certified Vehicles w/ Warranty up to 100k miles, Lowest Prices, Above Market Value for Trades, Exclusive Price Guarantee, Fast & Easy Financing, Exclusive Rewards Program, Goal is 100% Credit Approval, 1st Service on Us, \$17.95 Oil Change, Extended SVC Hours, Online SVC Scheduling, A+ Rating w/ BBB, 2010-2013 BEST OF BUSINESS by NH Business Review, 2010-2013 BEST AUTOMOTIVE DEALERSHIP by NH Magazine, Highest Rated Dealer Online!

1475 S Willow Street • Manchester, NH 03103 •

## 2012 Ford Focus Titanium



See Over 400 New & Used Vehicles at AutoFairFord.com

Exterior Color: SILVER

Mileage: 26,027

Stock #: 444646T

VIN: 1FAHP3N23CL144886

Engine: 2.0L 4 Cylinder Engine

Transmission:

Drive Train: FWD

### Equipment:

- Premium Sound System
- Keyless Start
- MP3 Player
- Keyless Entry
- Electronic Stability Control
- 4-Wheel Disc Brakes
- Trip Computer
- Fog Lights
- Satellite Radio
- Dual Zone A/C
- Hands-Free Communication System
- Steering Wheel Controls
- Bucket Seats
- Tire Pressure Monitoring System
- Universal Garage Door Opener
- Auto-Off Headlights
- iPod/MP3 Input
- Rear Spoiler
- Aluminum Rims
- Child Safety Locks
- 4-Wheel ABS
- Vehicle Anti-Theft System
- Leather Wrapped Steering Wheel
- Cruise Control

### Expert Reviews:

Edmunds.com: Along with providing the likable character of the standard Focus, the 2012 Ford Focus Electric makes electric vehicle ownership more enticing thanks to potential sub-4-hour recharge times.

newCarTestDrive.com: A lot of productive effort went into making the cabin silent, with sound insulation.

KBB.com: The 2012 Focus cabin sets off a decidedly premium flavor with loads of soft-touch surfaces and an abundance of effectively integrated sound-attenuation materials.

TheCarConnection.com: TheCarConnection's Best Car To Buy 2012 is the 2012 Ford Focus.

CarAndDriver.com: The interior looks just as sharp and modern as the new sheetmetal, and the Focus's European roots are apparent in its agility, solid structure, and premium options list, which includes a self-parking system.

Manufacturer's website: All-new chassis and suspension that's tighter and better than ever.

US News: Standard torque vectoring control - a first for a car in this class.

### Vehicle History Highlights:

- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported
- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Accidents / Damage Reported



### Ad Preview:

Ford Certified, Excellent Condition, LOW MILES - 26,027! PRICE DROP FROM \$19,782, \$3,700 below NADA Retail!, FUEL EFFICIENT 38 MPG Hwy/28 MPG City! iPod/MP3 Input, Keyless Start, Dual Zone A/C, Satellite Radio, Aluminum Wheels READ MORE!=====A GREAT ...

### FORD CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 12 months/12,000 miles Comprehensive Limited Warranty Coverage
- 24-Hour Roadside Assistance
- Vehicle History Report
- 7-Year/100,000-Mile Powertrain Limited Warranty
- 172-Point Inspection and Reconditioning
- 24-Hour Customer Assistance

Your Price \$15,999

360° Pricing Analysis			
(AS OF 9/8/2014)		YOUR PRICE IS:	
	NADA Retail Value	\$19,700	<b>\$3,701</b> Below NADA Retail Value
	Black Book	\$16,125	<b>\$126</b> Below Black Book

#### Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2012 Ford Focus Sedan Titanium	White	26,043		\$21,985	You save \$5,986
Contact Sarat Ford today for information on dozens of vehicles like this 2012 Ford Focus Titanium. Exceptional in every sense of the word, this incre					
2012 Ford Focus Sedan Titanium	Black	18,002		\$21,976	You save \$5,977
Focus Titanium, 4D Hatchback, Clean Carfax!, And One Owner!. Low Miles! Fuel Efficient! Imagine yourself behind the wheel of this good-looking 2012 Fo					
2012 Ford Focus Sedan Titanium	Black	31,279		\$19,995	You save \$3,996
No ad preview found.					
2012 Ford Focus Sedan Titanium	White	29,277		\$19,995	You save \$3,996
Very Low Mileage: LESS THAN 30k miles. Gas miser!!! 37 MPG Hwy** Includes a CARFAX buyback guarantee** Just Arrived*** Lower price! Was \$22,500 NOW \$1					
2012 Ford Focus Sedan Titanium	Silver	20,083		\$18,998	You save \$2,999
No ad preview found.					
2012 Ford Focus Sedan Titanium	Black	19,825		\$18,887	You save \$2,888
CLEAN CAR FAX....NO ACCIDENTS!, CRUISE CONTROL, HEATED SEATS, LEATHER, ONE OWNER, POWER SEATING, and REAR BACK UP CAMERA. Why pay more for less?! If y					
2012 Ford Focus Sedan Titanium	Gray	27,318		\$18,445	You save \$2,446
2012 Ford Focus Titanium!!! Save thousands off new!!!! Fully serviced and well maintained this one owner clean carfax vehicle is ready to go... NET PR					
2012 Ford Focus Sedan Titanium	Blue	23,317		\$17,995	You save \$1,996
No ad preview found.					
2012 Ford Focus Sedan Titanium	Silver	14,413		\$17,995	You save \$1,996
TITANIUM,SIRIUS,SYNC,PREMIUM PACKAGE,LEATHER,HEATED SEATS,NAVIGATION SYSTEM,SONY SOUND,17 INCH POLISHED ALUMINUM WHEELS,AUTOMATIC,AIR CONDITIONING,AIR					
2012 Ford Focus Sedan Titanium	White	31,435	✓	\$17,995	You save \$1,996
* **TITANIUM EDITION AUTOMATIC TRANS WHITE PLATINUM TRI-COAT PAINT MOONROOF NAVIGATION MY FORD TOUCH SCREEN FORD SYNC/BLUETOOTH SIRIUS SAT RADIO SONY S					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2012 Ford Focus Titanium with 26,027 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for September and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2012 Ford Focus Titanium with 26,027 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Focus Titanium with 26,027 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

*Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Focus Titanium with 26,027 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Focus Titanium and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

*Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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