

How did AUTOFAIR HYUNDAI become NH's highest volume new and certified pre-owned dealer? One happy customer at a time. We offer the largest selection, at the most aggressive prices. If it doesn't stand tall, we don't sell it, period. With over three hundred pre-owned cars and trucks to choose from we have it all. If we don't have what you are looking for, just ask us to go get it for you. We are conveniently located across from the mall of NH.

1477 S Willow Street • Manchester, NH 03103 • 8886059613

2012 Ford Focus SE



Exterior Color: Black
Mileage: 44,898

Stock #: 527375U
VIN: 1FAHP3K22CL131499

Engine: 2.0L 4 Cylinder Engine
Transmission:
Drive Train: FWD

Equipment:

- Flex Fuel
- Rear Spoiler
- Child Safety Locks
- Bucket Seats
- Tire Pressure Monitoring System
- Rear Body Air Bag
- 5-Speed M/T
- Driver Air Bag
- iPod/MP3 Input
- MP3 Player
- Steering Wheel Controls
- 4-Wheel ABS
- Vehicle Anti-Theft System
- Side Head Air Bag
- A/C
- Wheel Covers
- CD Player
- Keyless Entry
- Electronic Stability Control
- Front Disc/Rear Drum Brakes
- Trip Computer
- Rear Head Air Bag
- Passenger Air Bag
- Fog Lamps

Expert Reviews:

Edmunds.com: Along with providing the likable character of the standard Focus, the 2012 Ford Focus Electric makes electric vehicle ownership more enticing thanks to potential sub-4-hour recharge times.

newCarTestDrive.com: A lot of productive effort went into making the cabin silent, with sound insulation.

KBB.com: The 2012 Focus cabin sets off a decidedly premium flavor with loads of soft-touch surfaces and an abundance of effectively integrated sound-attenuation materials.

TheCarConnection.com: TheCarConnection's Best Car To Buy 2012 is the 2012 Ford Focus.

CarAndDriver.com: The interior looks just as sharp and modern as the new sheetmetal, and the Focus's European roots are apparent in its agility, solid structure, and premium options list, which includes a self-parking system.

Vehicle History Highlights:

- CARFAX Buy Back Guarantee
- CARFAX No Total Loss Reported
- CARFAX No Frame Damage Reported
- CARFAX No Airbag Deployment Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Accidents / Damage Reported

Ad Preview:

Superb Condition. PRICE DROP FROM \$13,599, PRICED TO MOVE \$500 below NADA Retail!, EPA 36 MPG Hwy/26 MPG City! Flex Fuel, iPod/MP3 Input, CD Player, 201A EQUIPMENT GROUP ORDER CODE, 200A EQUIPMENT GROUP ORDER CODE, Overhead Airbag =====A GREAT TIME ...

Your Price \$11,581

360° Pricing Analysis

(AS OF 12/1/2014)

YOUR PRICE IS:



Market Average Internet Price

\$13,057

\$1,476

Below Market Average Internet Price



NADA Retail Value

\$12,125

\$544

Below NADA Retail Value

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2012 Ford Focus Sedan SE	Blue	31,880		\$19,325	You save \$7,744
BUY WITH CONFIDENCE! CARFAX 1-Owner Focus and CARFAX Buyback Guarantee qualified! WARRANTY A Limited Warranty is included with this vehicle. Contact s					
2012 Ford Focus Sedan SE	Unknown	35,047	✓	\$17,999	You save \$6,418
No ad preview found.					
2012 Ford Focus Sedan SE	Unknown	41,000		\$15,995	You save \$4,414
2012 - FORD Focus SE HATCHBACK					
2012 Ford Focus Sedan SE	Gray	31,367	✓	\$15,994	You save \$4,413
Our Ford has aced its 169 Point Inspection qualifying it as a Certified Pre-Owned. The Ford program offers great peace of mind for consumers like you					
2012 Ford Focus Sedan SE	Gray	43,114		\$14,999	You save \$3,418
One Owner, Clean Autocheck Report, Never Been in an Accident. Come to Ford of Londonderry to check out this Pre-Owned Sterling Gray 2012 Ford Focus Se					
2012 Ford Focus Sedan SE	Black	41,428		\$14,999	You save \$3,418
Clean Autocheck Report, Never Been in an Accident. Come to Ford of Londonderry to check out this Pre-Owned Tuxedo Black 2012 Ford Focus SE Hatchback.					
2012 Ford Focus Sedan SE	Silver	40,715		\$14,999	You save \$3,418
One Owner, Clean Autocheck Report, Never Been in an Accident. Come to Ford of Londonderry to check out this Pre-Owned Ingot Silver 2012 Ford Focus SE					
2012 Ford Focus Sedan SE	Black	69,415		\$14,995	You save \$3,414
CLEAN, SAFE, GREAT MPG... the whole package. You will love driving this sedan! The Focus gets an EPA-estimated 28/38 mpg city/highway, which is excell					
2012 Ford Focus Sedan SE	Blue	31,929		\$14,995	You save \$3,414
Power sun/moonroof, keyless entry, and anti-lock braking system,anti-lock braking system,power sunroof,power sunroof,power sunroof,power sunroof are p					
2012 Ford Focus Sedan SE	Black	76,425		\$14,995	You save \$3,414
Beautiful black four door Focus SE with all power options, and the automatic transmission. Ford hit a home run with the new Focus bodystyle - and you					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2012 Ford Focus SE with 44,898 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - NH, for December and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2012 Ford Focus SE with 44,898 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Focus SE with 44,898 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 03103. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 03103. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Focus SE with 44,898 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Focus SE and 100 miles radius from dealership, based on your dealer's zipcode (03103), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (03103), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

INCIDENT TECHNOLOGIES DEPENDS ON ITS SOURCES FOR THE ACCURACY AND RELIABILITY OF ITS INFORMATION. THEREFORE, NO RESPONSIBILITY IS ASSUMED BY INCIDENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS IN THIS REPORT. INCIDENT TECHNOLOGIES FURTHER EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

ALL INFORMATION RELATED TO THE SOURCES ABOVE WAS ASSEMBLED BY AUTOFAIR HYUNDAI AND NO RESPONSIBILITY IS ASSUMED BY INCIDENT TECHNOLOGIES OR ITS AGENTS FOR ERRORS OR OMISSIONS OF THE ASSEMBLED DATA.

© 2010 INCIDENT Technologies, LLC. All rights reserved. 12/1/2014