

Faulkner Subaru is a family owned and operated dealership with over 80 years of experience in providing our customers with great cars at an excellent price.

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2012 Ford Focus SEL



Exterio Mileage	e: 101,635	Stock #: CL209555 VIN: 1FAHP3H25CL209555
Engine: Transm Drive T	4 Cylinder Engine ission: 6-Speed A/T	
Equipment: • Flex Fuel • Onboard Communications System • MP3 Player • Steering Wheel Controls • 4-Wheel ABS • Vehicle Anti-Theft System • 6-Speed A/T • Driver Air Bag	 iPod/MP3 Input Aluminum Wheels Keyless Entry Electronic Stability Control Tire Pressure Monitoring System Trip Computer A/C Universal Garage Door Opener 	 CD Player Dual Zone A/C Child Safety Locks Bucket Seats 4-Wheel Disc Brakes Rear Body Air Bag Passenger Air Bag Leather Wrapped Steering Wheel
JDPower.com Ratings: • Automotive Performance, Executive and Layout (APEAL) Overall Rating • Features and Instrument Panel • Expert Reviews:	Mechanical	Overall Performance and Design Overall Per
makes electric vehicle ownership m	ore enticing thanks to potential sub	Ť
·		e cabin silent, with sound insulation. th loads of soft-touch surfaces and an
abundance of effectively integrated	sound-attenuation materials.	
	nnection's Best Car To Buy 2012 is th	
		new sheetmetal, and the Focus's European ist, which includes a self-parking system.
Manufacturer's website: All-new cl	nassis and suspension that's tighter a	and better than ever.
US News: Standard torque vectorin	g control - a first for a car in this cla	355.
i en lieter y mgi ngi ngi ngi	CARFAX	
 CARFAX 1-Owner CARFAX No Frame Damage Reported 	 CARFAX Buy Back Guarantee CARFAX No Airbag Deployment Reported 	 CARFAX No Total Loss Reported CARFAX No Odometer Rollback Reported
	put, CD Player, Onboard Communica	E \$1,600 below Kelley Blue Book!, EPA 38 ations System, Flex Fuel, RED CANDY Your Price \$7.

Your Price \$7,491

360° Pricing Analysis								
YOUR PRICE \$7,491	KELLEY BLUE BOOK RETAIL VALUE \$9,145	NADA RETAIL VALUE \$10,75	INTERNET PRICE \$11,868					
(AS OF 2/17/2016)			YOUR PRICE IS:					
e	Kelley Blue Book Retail Value	\$9,145	\$1,654 Below Kelley Blue Book Retail Value					
🥮 NADA	NADA Retail Value	\$10,750	\$3,259 Below NADA Retail Value					
	Market Average Internet Price	\$11,868	\$4,377 Below Market Average Internet Price					

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:			
2012 Ford Focus SEL		115,014		\$9,999	You save \$2,508			
THIS VEHICLE IS PROUDLY OFFERED AT OUR SPRINGFIELD LOCATION!!!CALL 484-479-2410 FOR DETAIL'S PRICED BELOW MARKET! THIS FOCUS WILL SELL FAST! -BLUET								
2012 Ford Focus SEL	Red	110,055		\$9,701	You save \$2,210			
Mileage Maximizer. Terrific fuel efficiency! Here at Hagerstown Ford, each one of our vehicles must pass a rigorous 172 point inspection to be sold on								
2012 Ford Focus SEL	White	100,279		\$9,400	You save \$1,909			
CLEAN CARFAX! ONE OWNER!, SUNROOF/MOONROOF!, NON-SMOKER!, And SERVICE RECORDS!. Flex Fuel! Sheehy Value Car Certified! Sheehy Value Car located at She								
2012 Ford Focus SEL	White	102,748		\$7,900	You save \$409			
Eacus SEL AD Hatchback Air Conditioning Electronic Stability Control MyEard Touch Power door mirrors. Power Mooproof Power								

Focus SEL, 4D Hatchback, Air Conditioning, Electronic Stability Control, MyFord Touch, Power door mirrors, Power Moonroof, Power windows, Radio: Sony

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2012 Ford Focus SEL with 101,635 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - PA, for February and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2012 Ford Focus SEL with 101,635 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Focus SEL with 101,635 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 17111. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 17111. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Focus SEL with 101,635 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Focus SEL and 100 miles radius from dealership, based on your dealer's zipcode (17111), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (17111), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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