



?Do you have a Griffin's Hub tag on your car?? We are your one-stop shop for new Chrysler, Jeep, Dodge and Rams, used and certified vehicle sales, service, parts and collision repair in Southeastern Wisconsin. We are fully-stocked with hundreds of cars, trucks, mini vans and SUVs for every budget. Call our knowledgeable staff, learn more about us online at [www.griffinshub.com](http://www.griffinshub.com) or visit us in person at our convenient location at 5700 S. 27th St. in Milwaukee. We look forward to serving you soon!

5700 S. 27th Street • Milwaukee, WI 53221 • <http://www.griffinshub.com> • 4143253333

## 2012 Ford Focus SE



Exterior Color: BLACK  
Mileage: 38,166

Stock #: 3674  
VIN: 1FAHP3F28CL337789

Engine: 2.0L 4 Cylinder Engine  
Transmission:  
Drive Train: FWD

### Equipment:

- Flex Fuel
- MP3 Player
- Child Safety Locks
- 4-Wheel ABS
- Vehicle Anti-Theft System
- Side Head Air Bag
- A/C
- Wheel Covers
- CD Player
- Keyless Entry
- Electronic Stability Control
- Front Disc/Rear Drum Brakes
- Trip Computer
- Rear Head Air Bag
- Passenger Air Bag
- Fog Lamps
- iPod/MP3 Input
- Steering Wheel Controls
- Bucket Seats
- Tire Pressure Monitoring System
- Rear Body Air Bag
- 5-Speed M/T
- Driver Air Bag
- Auto-Off Headlights

### Vehicle History Highlights:

- AutoCheck 1-Owner
- AutoCheck No Frame Damage Reported
- AutoCheck Assured
- AutoCheck No Airbag Deployment Reported
- AutoCheck No Total Loss Reported
- AutoCheck No Odometer Rollback Reported

### Ad Preview:

SE trim. WAS \$14,977, FUEL EFFICIENT 36 MPG Hwy/26 MPG City!, \$900 below NADA Retail! CD Player, iPod/MP3 Input, Head Airbag, Flex Fuel. AND MORE!===== AutoCheck One Owner =====NOW IS THE TIME TO OWN THIS FORD FOCUS: Value you deserve. Reduced from ...

**Your Price \$13,777**

### 360° Pricing Analysis

(AS OF 5/21/2014)

YOUR PRICE IS:



Market Average Internet Price

\$15,098

**\$1,321**

Below Market Average Internet Price



NADA Retail Value

\$14,700

**\$923**

Below NADA Retail Value

### Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2012 Ford Focus Sedan SE	Blue	35,164	✓	\$17,565	You save \$3,788
No ad preview found.					
2012 Ford Focus Sedan SE	Gray	30,059		\$16,999	You save \$3,222
No ad preview found.					
2012 Ford Focus Sedan SE	Red	30,917		\$16,995	You save \$3,218

Single CD Player,Dual Air Bags,Remote Entry,Dual Power Mirrors,Deluxe Wheel Covers,Cloth Upholstery,Power Windows,Power Door Locks,Air Conditioning,Ti					
2012 Ford Focus Sedan SE	Gray	32,839	✓	\$16,985	You save \$3,208
Alloy Wheels. Ford CERTIFIED!!! There is no better time than now to buy this outstanding 2012 Ford Focus SE, ready to do-it-all for you** New Inventor					
2012 Ford Focus Sedan SE	Unknown	33,118	✓	\$16,928	You save \$3,151
No ad preview found.					
2012 Ford Focus Sedan SE	Blue	39,714		\$16,900	You save \$3,123
Take a look at this 2012 Ford Focus SE. It has a 2.00 liter 4 CYL. engine. Get more miles per gallon with this gas-saving hatchback. According to a re					
2012 Ford Focus Sedan SE	Gray	31,339		\$16,580	You save \$2,803
No ad preview found.					
2012 Ford Focus Sedan SE	Black	56,800		\$16,497	You save \$2,720
Move quickly! Hey! Look right here! Just arrived in our inventory!Great condition. Being Detailed!Call or email us for more information! How enticing					
2012 Ford Focus Sedan SE	Blue	36,058		\$16,473	You save \$2,696
One Owner! And Perfect Vehicle History Report. Flex Fuel! All the right ingredients! If you want an amazing deal on an amazing car that will not break					
2012 Ford Focus Sedan SE	Gray	30,834	✓	\$16,000	You save \$2,223
SE trim. Ford Certified, Superb Condition, LOW MILES - 30,834! EPA 38 MPG Hwy/28 MPG City! Flex Fuel, iPod/MP3 Input, CD Player, Head Airbag, 6-SPEED					

### *JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

### *Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

### *NADA Used Car Guide - Retail Value*

Actual valuations for 2012 Ford Focus SE with 38,166 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - WI, for May and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

### *Edmunds True Market Value (TMV)*

Actual valuations for 2012 Ford Focus SE with 38,166 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2012 Ford Focus SE with 38,166 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 53221. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

### *Average Market Price*

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 53221. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2012 Ford Focus SE with 38,166 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2012 Ford Focus SE and 100 miles radius from dealership, based on your dealer's zipcode (53221), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

### *Comparison Cars in Market*

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 100 miles radius from dealership, based on your dealer's zipcode (53221), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

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